

# FM proposes training women as 'Pension Sakhis' to boost NPS

**HARSH KUMAR**  
New Delhi, 1 October

Union Finance Minister Nirmala Sitharaman on Wednesday said the Department of Financial Services (DPS) and the Pension Fund Regulatory and Development Authority (PFRDA) could explore possibilities of training women as "Pension Sakhis" to increase enrolments in the National Pension System (NPS).

"Can we train women as 'Pension Sakhis' and incentivise them for sustained increase in enrolment, much like 'Bina Banis' of LIC," Sitharaman said at the NPS Diwas Conference on Inclusive Pensions, Innovative Solutions: Strengthening Retirement Security in India organised by PFRDA in New Delhi.

The event was attended by DPS Secretary M Nagaraju, Chief Economic Advisor V Anantha Nagaswaran, PFRDA Chairperson Sivasubramanian Ramann, as well as Nabard Chairman Shaji K V.

The Finance Minister stressed that coordination across India's larger pension landscape is equally important. "In the Budget 2025-26, it was announced that a forum for regulatory coordination and development of pension products will be set up," she said.

Accordingly, in August, the government set up the Forum for Regulatory Coordination and Development of Pension Products. The forum brings together PFRDA, Employees Provident Fund Organisation, Insurance Regulatory and Development Authority of India, Securities and Exchange Board of

India, and relevant ministries.

"The main aim of the forum is to develop a common regulatory and supervisory framework, investment standards across pension products, strengthen consumer protection and grievance redressal, and ensure robust systemic risk management of assets under management," she added.

Highlighting the performance of the National Pension System (NPS), Sitharaman said schemes have generated attractive returns.

"The average annual return since inception of the equity scheme of NPS have been over 13 per cent, around 9 per cent for both corporate debt scheme and government securities scheme," she noted. She further underlined that NPS has transformed retirement planning in India.

Initially available only to government employees in 2004, it has progressively been extended to the private sector and all citizens. "NPS is one of the lowest-cost pension fund management schemes in the world. Lower costs mean more money stays invested and grows," she said.

The FM further pointed out that effective October 1, 2025, the multiple scheme framework (MSF) is on. Non-government NPS subscribers will be able to allocate up to 100 per cent of their funds in equities.

"Each scheme will have moderate and high-risk variants, with equity exposure permitted up to 100 per cent compared to the current 75 per cent in high-risk options," she said.

She noted that an investor would be able to choose the new schemes under MSF without needing to invest in the "common schemes", the old schemes of various pension funds.

## RBI eases norms for merchant payments

**BS REPORTER**  
Mumbai, 1 October

The Reserve Bank of India (RBI) has extended the period for foreign currency payment or expenditure for transactions such as imports from four months to six months.

The relaxation is aimed at softening the impact of adverse global trade conditions on Indian merchants.

The extension applies only to Merchanting Trade Transactions (MTTs).

In an MTN arrangement, an intermediary or merchant buys goods from a foreign supplier and sells them to a different foreign buyer without the goods physically entering the intermediary's home country.

In its statement on Developmental and Regulatory Policies, RBI said the relaxation is expected to help Indian merchants manage challenges in completing business transactions efficiently while maintaining profitability.

Global trade uncertainties and supply chain disruptions have made it difficult for merchants to meet contractual obligations on time, the Insolvency and Bankruptcy Board of India (IBBI) chairman Ravi Mittal said on Wednesday.

Speaking at the ninth annual day celebrations of the insolvency regulator Mittal said, "We have had discussions with the Enforcement Directorate (ED) and we have arrived at a solution that would be good and maintain the sanctity of both the laws."

IBBI and PMLA have often clashed with each other in cases where the assets of an entity undergoing insolvency

# Bids for coal gasification projects invited under ₹8.5K cr scheme

**SUDHEER PAL SINGH**  
New Delhi, 1 October

The government has invited bids from companies for setting up coal gasification projects under the ₹8,500-crore incentive scheme to support investments and boost the use of clean coal technologies. The coal ministry has launched the request for proposals (RFPs) under the second round of financial incentives for utilisation of the balance fund of ₹2,366 crore from the total outlay of ₹8,500 crore under the scheme.

The ministry has invited the applications under two separate categories—first one meant for the private sector companies and Public Sector Undertakings (PSUs) and the second one for demonstration projects and small scale

product-based plants.

India possesses one of the largest coal reserves in the world and the government wants to utilise the resource optimally and reduce carbon emissions at the same time.

The coal ministry is implementing the scheme providing financial support for coal and lignite gasification projects. The idea is to support demonstration of financial and technical viability of gasification projects, accelerate the markets for downstream products and create additional value in the economy for coal. The Scheme is intended to incentivise potential investors to set up large scale coal or lignite gasification facilities with emphasis on maximum value addition and quality output and achieving pre-committed capacity level within a predefined time period along with developing



At the industry event last week, the Coal Ministry's Additional Secretary Sankar Kumar Jha had said the industry's interest in coal gasification is encouraging. "Several foreign companies are showing interest as they see potential in coal gasification," he had said.

At the same event, Additional Secretary Rupinder Brar had said the ministry is preparing a structured framework for allocating coal blocks specifically for gasification and it is coordinating with multiple agencies to ensure a robust regulatory environment.

## Circular resolving IBC-PMLA clashes soon: IBBI chairman

**RUCHIKI CHITRAVANISHI**  
New Delhi, 1 October

The problems related to interface between Insolvency and Bankruptcy Code (IBC) and Prevention of Money Laundering Act (PMLA) have been resolved and a circular detailing the manner of handling such issues is expected to be issued within a month, the Insolvency and Bankruptcy Board of India (IBBI) chairman Ravi Mittal said on Wednesday.

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## Committee to examine IBC Bill

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IBBI and PMLA have often clashed with each other in cases where the assets of an entity undergoing insolvency

have been attached by the ED for money laundering activities.

IBC promotes a clean slate to the winning resolutions applicant and aims at resolving distressed companies by giving a moratorium on assets during insolvency proceedings.

The IBBI chief also said that it has taken note of various observations made by the

Supreme Court (SC) about the IBC and would take action to implement all its suggestions within 3-4 months.

The SC in a recent judgment, while suggesting a revamp of real estate insolvency, has called for a nuanced approach in admitting cases of real estate insolvency calling to distinguish between genuine homeowners and speculative

investors.

MCA secretary Dipi Gaur Mukerjee, speaking at the same event, said that the government is taking steps to streamline the real estate insolvency regime.

Mukerjee highlighted that going forward there was a need to create a system for professional development of insolvency professionals and encourage them to self-regulate.

"This is not the time for

policing everybody. It is time for a lot of introspection and coming up with possibly a very effective self-regulating mechanism for insolvency professionals and valuers," she said.

Stressing the need to improve reports submitted by IPs about Preferential, Undervalued, Extortionate and Fraudulent transactions, the MCA secretary said that IPs need to be made future ready.

## FROM PAGE 1

### Fuelled by GST cuts, car sales hit top gear in festival season



Its September wholesales stood at 59,667 units—a 45.3 per cent jump from a year earlier. Maruti was just behind with 59,233 units, up 30.1 per cent, while Hyundai slipped to 35,000 units. Last year's Navaari tally had been just 36,000.

"What we are seeing right now is pent-up demand, which is likely to taper in the coming months," Banerjee noted.

Shailesh Chandra, managing director of Tata Motors Passenger Vehicles Ltd, called September 2025 a "watershed month" for his company. The company clocked total PV sales—domestic and exports combined—as 60,907 units, up 47 per cent Y-o-Y and its highest ever.

The momentum was also powered by the company's green-fuel portfolio. Electric vehicle sales nearly doubled Y-o-Y, climbing 96 per cent to 9,391 units, while CNG sales topped 17,800 in the September quarter, up more than 105 per cent over the year-ago quarter. "With a strong booking pipeline, agile supply readiness, and accessible pricing, we are well-positioned to carry this growth momentum into the second half of FY26," Chandra said.

Even so, the industry is feeling the strain. Banerjee flagged bottlenecks in dispatches since the new GST

### New projects down 46%, mfg relatively resilient

Capital expenditure by the central government was higher in the first five months of the year than in the previous year, noted the Motilal Oswal report.

A combination of heightened global uncertainties and changes in taxation may have a role to play, according to Sachidanandan Shukla, group chief economist, Larsen and Toubro.

The cut in goods and services tax (GST) may be creating a need for recalibration for certain state governments on revenue visibility. Tariff uncertainty has had an impact on the private sector, which is seen in the new private initiatives.

A lot of government expenditure often comes in the last quarter of the year. This will likely play out this year as well, driven largely by the Centre.

A back-ended central-government-led push could help buoy up the investment numbers for the year, according to Shukla. "It should see some upward momentum," he said.

The government sought

to reduce GST, effective from this year. This tax is shared with state governments, which will be affected by the cuts.

While new projects are on the backburner, project completion is up 3.6 per cent. This has been driven largely by government completions, which were up 34 per cent year-on-year, even as the private-sector numbers declined (chart 2).

Seasonally adjusted capacity utilisation for Indian manufacturers was 75.8 per cent, according to the latest June quarter numbers from the Reserve Bank of India's "Order Books, Inventories, and Capacity Utilisation Survey" (OBICS).

Project announcements in manufacturing have been relatively good with a decline of less than a per cent to ₹3.8 trillion. Among other key sectors, electricity projects were down nearly 90 per cent year-on-year to ₹2,000 crore.

Non-financial services, construction, and real estate, as well as irrigation projects, all saw a year-on-year decline in excess of 60 per cent.

### LG India signals 'future-ready' push with ₹11.6K cr IPO

Within the sector, LG competes with Voltas, Havells, Godrej, Bharat Star, Haier, Whirlpool, Philips, Samsung, and Sony. It ranks as the second-largest appliance and electronics company in India, next only to Samsung.

LG is also investing in expansion. A ₹600 million (around ₹5,000 crore) plant under construction in Sri City, Andhra Pradesh, is twice the size of one of its existing facilities and will double its production capacity.

The first production line, expected to start in late 2025, will focus on air-conditioners before scaling up B2B (business-to-business) operations, including information displays and electronic blackboards.

Executives emphasised the company's strong financial position. "We are cash-rich, debt-free, and generating free cash flow year-on-year," said Atul Khanna, chief accounting officer. "We will be utilising our own accruals for our capacity expansion requirements," said Agarwal.

For FY25, LG India reported a net profit of ₹2,203 crore on a revenue of ₹24,411 crore. According to analysts, the company is positioned to benefit, with the sector projected to grow at 12 per cent annually over the next five years, up from 7 per cent in the previous five, supported by rising incomes, urbanisation, and deeper appliance penetration.

Recent policy support also offers a tailwind. A goods and services tax (GST) rate cut on televisions, ACs, and dish-

washers has improved affordability, driving premiumisation. "The GST cut is a direct enabler for our business," Chikrana said. Within the same budget, customers can buy two products or upgrade their purchases.

Large televisions, particularly 55- and 65-inch panels, are growing rapidly, according to chief operating officer Ashish Agrawal. Chikrana expects momentum to continue through Diwali and the wedding season, while low penetration across categories leaves "huge room to grow".

April-June sales were affected by cooler weather and geopolitical pressures, but company executives see no long-term drag. "Despite unseasonal rains, we are on track to meet our targets," said Agrawal.

Chikrana said the company's market share in India has grown from 10 per cent Y-o-Y, climbing 96 per cent to 14.3 per cent. "We are on track to reach 15 per cent by 2026," he said.

The company has also invested in R&D, with a team of nearly 1,000 people working on AI, machine learning, and big data. "We are looking at opportunities in AI and ML to enhance our products and services," said Agrawal.

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