Indiabulls Finance Centre,

Tower 3, 27th - 32nd Floor. Senapati Bapat Marg, Elphinstone (West), Mumbai 400 013. Chartered Accountants
Tower 3, 27th - 32nd Floor
Indiabulls Finance Centre
Elphinstone Mill Compound
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India

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AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF HEXAWARE TECHNOLOGIES LIMITED

- 1. We have audited the accompanying Statement of Consolidated Financial Results ("the Statement") of HEXAWARE TECHNOLOGIES LIMITED ("the Company") and its subsidiaries (the Company and its subsidiaries constitute "the Group") for the quarter and nine months ended September 30, 2012, being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges. This Statement has been prepared on the basis of the related interim consolidated financial statements, which are the responsibility of the Company's Management and have been approved by the Board of Directors. Our responsibility is to express an opinion on the Statement, based on our audit of the related interim consolidated financial statements, which have been prepared in accordance with recognition and measurement principles laid down in the Accounting Standard (AS-25) on Interim Financial Reporting notified under the Companies (Accounting Standards) Rules, 2006 and other accounting principles generally accepted in India.
- 2. We conducted our audit of the Statement in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the Statement. An audit also includes assessing the accounting principles used and the significant estimates made by the Management, as well as evaluating the overall Statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. The Statement reflects the Group's share of Revenues of Rs. 7,125.35 lacs and Profit after Tax of Rs. 320.31 lacs for quarter ended September 30, 2012 and Revenues of Rs. 21,464.19 lacs and Profit after Tax of Rs. 929.26 lacs for nine months ended September 30, 2012 relating to nine subsidiaries whose results have been audited by other auditors. Accordingly, our opinion on the statement in so far so it relates to the amounts included in respect of these subsidiaries, is based solely on the reports of such auditors which have been furnished to us.
- 4. In our opinion and to the best of our information and according to the explanations given to us, read with our comments in paragraph 3, the Statement:

i) includes the results of wholly owned subsidiaries Hexaware Technologies Inc, Hexaware Technologies Canada Limited, Hexaware Technologies Mexico S. De. C.V., Hexaware Technologies UK Limited, FocusFrame Europe BV, was aware Technologies Asia Pacific Pte Limited, Hexaware Technologies Gmbh,

Caliber Point Business Solutions Limited, Risk Technology International Limited, Hexaware Technologies DO Brazil Ltd, Rampran Infotech Ltd and Hexaware Technologies SRL, Argentina

- (ii) is presented in accordance with the requirements of Clause 41 of the Listing Agreements with the Stock Exchanges and
- (iii)gives a true and fair view of the net profit and other financial information of the Group for the quarter and nine months ended September 30, 2012.
- 5. Further, we also report that we have traced from the details furnished by the Management, the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding, pledged / encumbered shares and non-encumbered shares of promoter and promoter group shareholders, in terms of Clause 35 of the Listing Agreements and the particulars relating to the undisputed investor complaints from the details furnished by the Registrars.

Indiabulls Finance Centre, Tower 3, 27th - 32nd Floor Senapati Bapat Marg, Elphinstone (West).

Mumbai - 400 013

For Deloitte Haskins & Sells Chartered Accountant

[Firm Registration No.: 117366W]

R. D. Kamat Partner

Membership No. 36822

MUMBAI, November 1, 2012

Chartered Accountants
Tower 3, 27th - 32nd Floor
Indiabulls Finance Centre
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India

Tel: +91 (22) 6185 4000 Fax: +91 (22) 6185 4501/4601

### AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF HEXAWARE TECHNOLOGIES LIMITED

- 1. We have audited the accompanying Statement of Financial Results ("the Statement") of HEXAWARE TECHNOLOGIES LIMITED ("the Company") for the quarter and nine months ended September 30, 2012, being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges. This Statement has been prepared on the basis of the related interim financial statements, which are the responsibility of the Company's Management and have been approved by the Board of Directors. Our responsibility is to express an opinion on the Statement, based on our audit of the related interim financial statements, which have been prepared in accordance with the Accounting Standard (AS 25) on Interim Financial Reporting notified under the Companies (Accounting Standards) Rules, 2006 and other accounting principles generally accepted in India.
- 2. We conducted our audit of the Statement in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the Statement. An audit also includes assessing the accounting principles used and the significant estimates made by the Management, as well as evaluating the overall Statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
  - (i) is presented in accordance with the requirements of Clause 41 of the Listing Agreements with the Stock Exchanges and
  - (ii) gives a true and fair view of the net profit and other financial information of the Company for the quarter and nine months ended September 30, 2012.



4. Further, we also report that we have traced from the details furnished by the Management, the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding, pledged / encumbered shares and non-encumbered shares of promoter and promoter group shareholders, in terms of Clause 35 of the Listing Agreements and the particulars relating to the undisputed investor complaints from the details furnished by the Registrars.

Indiabulls Finance Centre, Tower 3, 27th - 32nd Floor Senapati Bapat Marg, Elphinstone (West). Mumbai - 400 013. For Deloitte Haskins & Sells

Chartered Accountant

[Firm Registration No.: 117366W]

R. D. Kamat Partner

Membership No. 36822

MUMBAI, November 1, 2012



### A) CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 30TH SEPTEMBER 2012

(Rupees in Lakhs except per share data)

PARTICULARS	QUARTER ENDED 30th SEP'2012 AUDITED	QUARTER ENDED 30th JUN'2012 AUDITED	QUARTER ENDED 30th SEP'2011 UNAUDITED	NINE MONTHS ENDED 30th SEP'2012 AUDITED	NINE MONTHS ENDED 30th SEP'2011 UNAUDITED	YEAR ENDED 31st DEC'2011 AUDITED
INCOME					101,862.83	145.051.23
INCOME FROM OPERATIONS	50,751.54	50,009.03	36,600.04	144,589.66	101,862.83	145,031.23
EXPENDITURE					=0 T3E 40	82,102.70
EMPLOYMENT EXPENSES	27,708.44	26,297.55	21,256.75	77,826.37	59,335.10	· ·
SOFTWARE AND DEVELOPMENT EXPENSES	7,582.75	7,946.86	4,725.23	21,667.63	14,697.99	20,982.20
OPERATING AND OTHER EXPENSES	4,558.94	4,374.86	3,846.12	13,068.52	11.529.29	15,831,84
DEPRECIATION AND AMORTIZATION	881.67	758.64	636.62	2,347.16	1,841.21	2,470.35
TOTAL EXPENDITURE	40,731.80	39,377.91	30,464.72	114,909.68	87,403.59	121,387.09
PROFIT FROM OPERATIONS BEFORE OTHER INCOME, EXCHANGE RATE DIFFERENCE & INTEREST	10,019.74	10,631.12	6,135.32	29,679.98	14,459.24	23,664.14
OTHER INCOME (NET)	1,024.11	1,130.34	1,337.46	3,354.33	3,453.65	4,821.00
EXCHANGE RATE DIFFERENCE (NET) GAIN / (LOSS)	(385.64)	(553,61)	379.78	(681.78)	3,007.65	2,482.56
PROFIT BEFORE INTEREST AND TAX	10,658.21	11,207.85	7,852.56	32,352.53	20,920.54	30,967.70
INTEREST	2.95	9.32	33.98	13.04	96.09	214.93
PROFIT BEFORE TAX	10,655.26	11,198.53	7,818.58	32,339.49	20,824.45	30,752.77
TAX EXPENSE * (Includes Rs (223.10) Lakhs for previous years	* 2248.10	2,295.37	1,348.48	* 6192.81	2,946.63	4,050.09
PROFIT AFTER TAX	8,407.16	8,903.16	6,470.10	26,146.68	17,877.82	26,702.68
PAID UP EQUITY SHARE CAPITAL (FACE VALUE OF RS. 2/- PER SHARE)	5,926,81	5,921.22	5,861.43	5,926.81	5.861.43	5,867.17
RESERVES AND SURPLUS		<del>                                     </del>	l			95,751.15
EARNINGS PER SHARE (Rupees) BASIC DILUTED	2.84 2.80	3.01 2.96				9.13 8.92
PUBLIC SHAREHOLDING NUMBER OF SHARES OF RS 2/- EACH PERCENTAGE OF SHAREHOLDING	212,962,332 71.86%					210,760,292 71.84%
PROMOTERS AND PROMOTER GROUP SHAREHOLDING  A) PLEDGED/ENCUMBERED  - NUMBER OF SHARES  - PERCENTAGE OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP	0.009					
- PERCENTAGE OF THE TOTAL SHARE CAPITAL OF THE COMPANY B) NON-ENCUMBERED - NUMBER OF SHARES - PERCENTAGE OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP - PERCENTAGE OF THE TOTAL SHARE CAPITAL OF THE COMPANY	0.009 83,378,136 100.009 28.149	82,598,136 6 100.009	82,598,136 6 100.009	83,378,136 6 100.009	82,598,136 6 100.00%	82,598,136 100.00%

#### B) CONSOLIDATED SEGMENT REPORTING

PARTICULARS	QUARTER ENDED 30th SEP'2012 AUDITED	QUARTER ENDED 30th JUN'2012 AUDITED	QUARTER ENDED 30th SEP'2011 UNAUDITED	NINE MONTHS ENDED 30th SEP'2012 AUDITED	NINE MONTHS ENDED 30th SEP'2011 UNAUDITED	YEAR ENDED 31st DEC'2011 AUDITED
REVENUE BY INDUSTRY SEGMENT TRAVEL AND TRANSPORTATION BANKING AND FINANCIAL SERVICES INSURANCE AND HEALTHCARE MANUFACTURING AND SERVICES OTHERS	9,691.61 15,603.95 7,274.84 11,164.24 7,016.90	9,384.43 13,636.57 7,733.28 12,115.16 7,139.59	8,025,69 9,852,13 4,664,50 8,682,06 5,375,66 <b>36,600,04</b>	28,185.87 40,587.93 22,206.14 34,177.18 19,432.54 144,589,66	23,212.62 27,045.16 12,294.28 23,927.43 15,383.34	31,710.71 38,651.64 18,983.68 34,836.17 20,869.03
NET REVENUE FROM OPERATIONS SEGMENT RESULT BEFORE TAX TRAVEL AND TRANSPORTATION BANKING AND FINANCIAL SERVICES INSURANCE AND HEALTHCARE MANUFACTURING AND SERVICES OTHERS TOTAL	50,751.54 2,236.24 2,827.75 1,464.96 3,156.04 1,216.42 10,901.41	1,807.58 2,530.19 1,661.30 3,899.50 1,491.19	1,355.99 1,852.75 654.36 1,952.91 955.93 <b>6,771.94</b>	6,181.87 7,511.66 4,781.01 9,879.48 3,673.12 32,027.14	2,873.71 4,439.36 1,603.68 4,862.52 2,521.18 <b>16,300.45</b>	4,355.75 7,065.93 2,866.29 7,982.95 3,863.57 <b>26,134.49</b>
ADD : OTHER INCOME ADD: EXCHANGE RATE DIFFERENCE (NET) GAIN / (LOSS) LESS: INTEREST LESS: OTHER UN-ALLOCABLE EXPENDITURE  PROFIT BEFORE TAX	1,024.11 (385.64) 2.95 881.67	9.32 758.64	33.98 636.62	3,354.33 (681.78) 13.04 2,347.16	3,453.65 3,007.65 96.09 1,841.21	4,821.00 2,482.56 214.93 2,470.35

Notes on segment: Intermination

1. Principal segments

1. Intermal reporting system

2. The company has realigned its industry segments and has disclosed Insurance and Healthcare as a separate segment

2. The company has realigned its industry segments and has disclosed Insurance and Healthcare as a separate segment

2. The discount of the Quarter and nine months ended September 30, 2011 have been regrouped to conform to the current period.

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Assets and liabilities contracted have not been identified to any of the reportable segments as the assets are used interchangeably between segments and it is not practicable to reasonably allocate the liabilities to individual segments. Accordingly no disclosure relating to segment assets and segment liabilities are made.

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In quabulle Finance Centre Tower 3: 27th - 52nd Floor

HASKINS

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Hexaware Tephnology r es Ltd.,#152, Millennium Business Park, Sector-III, 'A' Block, TTC Industrial Area, Mahape, Navi Mumbai- 400 710. India. Tel.: 91-22-6791 9595 Fax : 91-22-6791 9500 URL: www.hexaware.com



### C) HEXAWARE TECHNOLOGIES LIMITED - INDIA - STANDALONE BASIS AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 30TH SEPTEMBER' 2012

(Rupees in Lakhs except per share data)

PARTICULARS	QUARTER ENDED 30th SEP'2012 AUDITED	QUARTER ENDED 30th JUN'2012 AUDITED	QUARTER ENDED 30th SEP'2011 UNAUDITED	NINE MONTHS ENDED 30th SEP'2012 AUDITED	NINE MONTHS ENDED 30th SEP'2011 UNAUDITED	YEAR ENDED 31st DEC'2011 AUDITED
INCOME						
INCOME FROM OPERATIONS	23,501.46	24,437.95	17,336.09	69,235.74	46,908.83	67,857.95
EXPENDITURE				_		22 252 20
EMPLOYMENT EXPENSES	11,023.01	11,214.41	8,718.15	32,177.64	23,875.74	33,353.39
SOFTWARE AND DEVELOPMENT EXPENSES	1,479.56	1,685.26	1,332.34	4,370.34	4,856.78	6,070.00
OPERATING AND OTHER EXPENSES	2,276.42	2,224.32	1,951.73	6,488.39	5,674.83	7,787.37
DEPRECIATION AND AMORTIZATION	739.76	627.64	489.59	1,945.13	1,397.63	1,889.66
TOTAL EXPENDITURE	15,518.75	15,751.63	12,491.81	44,981.50	35,804.98	49,100.42
PROFIT FROM OPERATIONS BEFORE OTHER INCOME, EXCHANGE RATE DIFFERENCE & INTEREST	7,982.71	8,686.32	4,844.28	24,254.24	11,103.85	18,757.53
OTHER INCOME (NET)	950.61	1,076.03	1,197.62	3,639.26	3,241.55	4,493.71
EXCHANGE RATE DIFFERENCE (NET) GAIN / (LOSS)	(218.59)	(397.09)	415.47	(351.52)	2,683.24	2,333.11
PROFIT BEFORE INTEREST AND TAX	8,714.73	9,365.26	6,457.37	27,541.98	17,028.64	25,584.35
INTEREST	0.10	7.57	19.26	7.79	43.21	143.95
PROFIT BEFORE TAX	8,714.63	9,357.69	6,438.11	27,534.19	16,985.43	25,440.40
TAX EXPENSE * (Includes Rs (223.10) Lakhs for previous years	* 1585.02	1,892.25	891.44	* 4634.28	1,624.39	2,242.29
PROFIT AFTER TAX	7,129.61	7,465.44	5,546.67	22,899.91	15,361.04	23,198.11
PAID UP EQUITY SHARE CAPITAL (FACE VALUE OF RS. 2/- PER SHARE)	5,926.81	5,921.22	5,861.43	5,926.81	5,861.43	5,867.17
RESERVES AND SURPLUS						79,987.04
EARNINGS PER SHARE (Rupees) BASIC DILUTED	2.41 2.37	2.52 2.48				7.94 7.75
PUBLIC SHAREHOLDING NUMBER OF SHARES OF RS 2/- EACH PERCENTAGE OF SHAREHOLDING	212,962,332 71.86%	213,463,094 72.10%	210,473,492 71.82%			210,760,292 71.84%
PROMOTERS AND PROMOTER GROUP SHAREHOLDING A) PLEDGED/ENCLUMBERED - NUMBER OF SHARES - PERCENTAGE OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP	0.00%	. 0.00%	0.00%	0.00%	6 0.00%	. 0.00%
- PERCENTAGE OF THE TOTAL SHARE CAPITAL OF THE COMPANY  B) NON-ENCUMBERED  - NUMBER OF SHARES  - PERCENTAGE OF THE TOTAL SHARE HOLDING OF PROMOTER AND PROMOTER GROUP	0.00% 83,378,136 100.00%	0.00% 82,598,136 100.00%	82,598,136 100.00%	0.00% 83,378,136 100.00%	6 0.00% 82,598,136 6 100.00%	82,598,136 5 100.00%
- PERCENTAGE OF THE TOTAL SHARE CAPITAL OF THE COMPANY	28.149	6 27.90%	28.18%	28.14%	6 28.18%	28.16%

#### D) Notes:-

1) The Consolidated audited financial results and stand alone audited financial results of the Company, reviewed and recommended by the Audit Committee, were taken on record by the Board of Directors of the Company at its meeting held on 1st November, 2012.

The Company has opted to publish only consolidated audited financial results, along with information on audited Stand alone results as per the amended guidelines issued by the Securities and Exchange Board of India. Standalone audited results are available on the Company's website.

- 2) The Board of directors have recommended a payment of interim dividend of Re. 1.20 per share (60%) on an equity share of Rs. 2/- each, at its meeting held on 1st November, 2012.
- 3) Information on segments has been disclosed on a consolidated basis in accordance with Accounting Standard 17 (Segment Reporting)
- 4) Information on investor complaints pursuant to clause 41 of the listing agreement for the quarter ended 30th September, 2012:

Particulars	Opening Balance	Additions	Disposals	Closing Balance
Complaints	Nil	5	5	Nil

5) Figures for the previous period/year have been regrouped wherever necessary to conform to the current period.

Place : Mumbai Date: 1st November, 2012

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For Hexaware Technologies

R. V. Ramanan **Executive Director and**