# INDEPENDENT AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF HEXAWARE TECHNOLOGIES LIMITED

### **Report on the Condensed Interim Financial Statements**

We have audited the accompanying condensed financial statements of **HEXAWARE TECHNOLOGIES LIMITED** ("the Company"), which comprise the Condensed Balance Sheet as at March 31, 2014, the Condensed Statement of Profit and Loss and the Condensed Cash Flow Statement for the quarter then ended, and the selected Explanatory notes

# Management's Responsibility for the Condensed Interim Financial Statements

The Company's Management is responsible for the preparation of these condensed financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with Accounting Standard (AS-25) on Interim Financial Reporting notified under the Companies Act, 1956 ("the Act") (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs) and other accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on these condensed financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the condensed financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the condensed financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the condensed financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the condensed financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made

by the Management, as well as evaluating the overall presentation of the condensed financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid condensed financial statements give a true and fair view in conformity with AS 25 and the accounting principles generally accepted in India:

- (a) in the case of the Condensed Balance Sheet, of the state of affairs of the Company as at March 31, 2014;
- (b) in the case of the Condensed Statement of Profit and Loss, of the profit of the Company for the quarter ended on that date; and
- (c) in the case of the Condensed Cash Flow Statement, of the cash flows of the Company for the quarter ended on that date.

For DELOITTE HASKINS & SELLS LLP Chartered Accountants (Firm's Registration No. 117366W/W-100018)

> R. D. Kamat (Partner) (Membership No. 36822)

MUMBAI, April 29, 2014

# **HEXAWARE TECHNOLOGIES LIMITED**

# CONDENSED BALANCE SHEET AS AT 31ST MARCH, 2014

(Rs. Million)

Particulars	Note No.	As a		As at		
		31st Mar	ch 2014	31st Decem	ber 2013	
EOUITY AND LIABILITIES						
-						
	2	600.53		599.75		
·						
		-,	9 402 66	-,	8,885.27	
			,		•	
Share application money pending allotment	2		0.01		0.86	
Non-current liabilities						
a. Deferred tax liabilities (net)	4	187.95		245.36		
b. Other Long term liabilities	5	6.67		0.17		
c. Long-term provisions - Employee benefits		184.48		171.26		
			379.10	-	416.79	
Current liabilities						
a. Trade payables		1,530.79		1,489.84		
b. Other current liabilities	6	629.82		677.67		
c. Short term provisions	7	1,585.17		3,183.06		
•		<u> </u>	3,745.78		5,350.57	
	Total	_	13 527 55	_	14,653.49	
ASSETS	10.01	=	10,527.55	=	1-1,0551-15	
1.00=10						
	0					
		2 927 28		2 954 72		
				•		
<u> </u>						
iii. Capitai work-iii-progress	-					
		3,245.78		3,231.41		
b. Non-current investments	9	2,009.52		2,009.52		
c. Long-term loans and advances	10	1,242.71		1,205.63		
d. Other non-current assets	11	167.22		140.50		
			6,665.23		6,587.06	
Current assets						
a. Current investments	12	2,447.10		3,331.67		
b. Trade receivables	13	2,472.01		2,387.95		
c. Cash and cash equivalents	14	765.95		1,474.88		
d. Short-term loans and advances	15	563.33		518.85		
e. Other current assets	16	613.93		353.08		
			6,862.32		8,066.43	
	Total	_	13,527.55	_	14,653.49	
		_		_		
NOTES FORMING PART OF FINANCIAL STATEMENTS	1 to 27					
	<ul> <li>a. Deferred tax liabilities (net)</li> <li>b. Other Long term liabilities</li> <li>c. Long-term provisions - Employee benefits</li> </ul> Current liabilities <ul> <li>a. Trade payables</li> <li>b. Other current liabilities</li> <li>c. Short term provisions</li> </ul> ASSETS Non-current assets <ul> <li>a. Fixed assets</li> <li>ii. Tangible assets</li> <li>iii. Capital work-in-progress</li> </ul> b. Non-current investments <ul> <li>c. Long-term loans and advances</li> <li>d. Other non-current assets</li> </ul> Current assets <ul> <li>a. Current investments</li> <li>b. Trade receivables</li> <li>c. Cash and cash equivalents</li> <li>d. Short-term loans and advances</li> <li>e. Other current assets</li> </ul>	Share holders' funds a. Share capital b. Reserves and surplus  Share application money pending allotment  2  Non-current liabilities a. Deferred tax liabilities (net) b. Other Long term liabilities c. Long-term provisions - Employee benefits  Current liabilities a. Trade payables b. Other current liabilities c. Short term provisions  Total  ASSETS  Non-current assets a. Fixed assets ii. Intangible assets iii. Capital work-in-progress  b. Non-current investments c. Long-term loans and advances d. Other non-current assets 10 d. Other non-current assets 11  Current assets a. Current investments b. Trade receivables c. Cash and cash equivalents d. Short-term loans and advances e. Other current assets 15 Total	Share holders' funds         2         600.53           a. Share capital         2         600.53           b. Reserves and surplus         3         8,802.13           Share application money pending allotment           Courcert liabilities           a. Deferred tax liabilities         4         187.95           b. Other Long term liabilities         5         6.67           c. Long-term provisions - Employee benefits         1,530.79           b. Other current liabilities         6         629.82           c. Short term provisions         7         1,585.17           Total           ASSETS           Non-current assets           a. Fixed assets         8         2,927.28           ii. Intangible assets         8         2,927.28           iii. Capital work-in-progress         263.55           3,245.78         3,245.78           b. Non-current investments         9         2,009.55           c. Long-term loans and advances         10         1,242.71           d. Other non-current assets         11         167.22           Current assets           a. Current investments         12         2,447.10	Share holders' funds	Share holders' funds	

In terms of our attached report of even date

For Deloitte Haskins & Sells LLP Chartered Accountants

For and on behalf of the board

R. D. Kamat R.V.Ramanan Dileep Choksi
(Executive Director and President (Director)

(Partner) Global delivery)

Place : Mumbai Date : 29th April, 2014

# **HEXAWARE TECHNOLOGIES LIMITED**

# CONDENSED STATEMENT OF PROFIT AND LOSS FOR THE QUARTER ENDED 31ST MARCH, 2014

(Rs. Million)

	Note Quarter ended 31st March				
	Particulars	No.	Quarter ended : 2014		
		NO.	2014	2013	
ı.	INCOME				
	a. Revenue from operations		2,533.08	2,318.30	
	b. Other income	17	453.36	83.13	
			2,986.44	2,401.43	
II.	EXPENSES				
	a. Software and development expenses	18	168.62	123.89	
	b. Employee benefits expenses	19	1,204.38	1,137.94	
	c. Operation and other expenses	20	237.94	223.20	
	d. Exchange rate difference (net)		122.71	(37.58)	
	e. Interest - others		0.18	0.00	
	f. Depreciation and amortisation expenses	8	87.63	76.54	
			1,821.46	1,523.99	
	Profit before tax		1,164.98	877.44	
	Tax expense				
	a. Income tax - Current		173.03	173.64	
	b. Less: MAT credit (entitlement) / adjustment		88.95	22.85	
	c. Net current tax expense		261.98	196.49	
	d. Income tax - Deferred		(57.41)	(25.37)	
			204.57	171.12	
	Profit for the period		960.41	706.32	
	Earnings per share (in Rupees)	23			
	Basic		3.20	2.38	
	Diluted		3.18	2.35	
	Shated		5.10	2.55	
	Face value of equity share (in Rupees)		2.00	2.00	
III.	NOTES FORMING PART OF FINANCIAL STATEMENTS	1 to 27			

In terms of our attached report of even date

For Deloitte Haskins & Sells LLP

For and on behalf of the board

**Chartered Accountants** 

**R. D. Kamat** Partner R.V.Ramanan (Executive Director and President Global delivery) Dileep Choksi (Director)

Place : Mumbai Date : 29th April, 2014

# **HEXAWARE TECHNOLOGIES LIMITED**

# CASH FLOW STATEMENT FOR THE QUARTER ENDED 31ST MARCH 2014

	Particulars		For the quarter en	
Α	Cash flow from operating activities		2014	2013
^	Net Profit before tax		1,164.98	877.44
	Adjustments for :		,	
	Depreciation and amortisation		87.63	76.54
	Employees share based payment cost		- (40.75)	(0.46)
	Dividend from current investments		(49.75)	(44.19)
	Dividend from subsidiary company Interest income		(373.23) (26.37)	(31.59)
	Provision for doubtful accounts (net)		(12.92)	9.12
	Loss on sale / diminution in value of investments (ne	t)	-	0.17
	Bad Debts written off		1.27	-
	Deferred settlement loss relating to roll-over cash flow	w hedges	334.74	148.42
	Loss / (Profit) on sale of fixed assets (net)		1.14	(2.49)
	Interest expense Exchange rate difference (net)		0.18 7.04	0.00 2.69
	Provision for obsolete asset		7.04	7.04
	Operating Profit before working capital changes		1,134.71	1,042.69
				2,0 .2.03
	Adjustments for: Trade and other receivables		(88.99)	285.94
	Trade and other payables		(164.77)	(160.46)
	Cash generated from operations		880.95	1,168.17
	Direct taxes paid (net)		(242.91)	(103.48)
	Net cash from operating activities		638.04	1,064.69
В	Cash flow from investing activities			
	Purchase of fixed assets		(108.92)	(84.75)
	Proceeds from reduction in trade investment			0.45
	Purchase of other investments		(6,381.21)	(7,912.72)
	Interest received (net of tax Rs. 5.51 million (Rs. 6.32	million)	94.66	38.23
	Proceeds from sale / redemption of investments Dividend from subsidiary company (net of tax Rs. 63.4)	43 million (Rs. Nil))	7,265.78 309.80	7,813.23
	Dividend from current investments	+3 million (ns. 1411)	49.75	44.19
	Proceeds from sale of fixed assets		0.18	2.53
	Net cash from / (used in) investing activities		1,230.04	(98.84)
С	Cash flow from financing activities			
	Proceeds from issue of shares		12.02	24.26
	Share application money (adjusted) / received		(0.85)	2.84
	Interest paid		(0.18)	0.00
	Dividend paid (including corporate dividend tax)		(2,580.81)	(5.14)
	Net cash (used in) / from financing activities		(2,569.82)	21.96
	Net (Decrease) / Increase in cash and cash equivalen	its	(701.74)	987.81
	Cash and cash equivalents at the beginning of the pe		1,474.42	1,100.55
	Cash and cash equivalents at the end of the period (	Refer Note No. 1 below)	772.68	2,088.36
1	Notes: Components of cash and cash equivalents comprise ti (Refer Note no. 14 of notes forming part of financial s Cash and Bank Balances Add: "AAA" rated demand deposits with financial ins	statements)	930.53	1,431.95 807.50
	Less: Restricted bank balances		(164.58)	(151.16)
	Cash and Cash equivalents as per Note no. 14  Add: Unrealised loss on foreign currency cash and ca	ach equivalents	<b>765.95</b> 6.73	<b>2,088.29</b> 0.07
	Total Cash and Cash equivalents	2511 equivalents	772.68	2,088.36
2	Purchase of Fixed Assets (including movements in Cap Previous period's figures have been regrouped where			2,000.00
	In terms of our attached report of even date	·		
	For Deloitte Haskins & Sells LLP Chartered Accountants	or and on behalf of the Board		
	(Partner)	R.V.Ramanan Executive Director and President Global delivery)	Dileep Choksi (Director)	
	Date : 29th April, 2014			

### 1. BACKGROUND

Hexaware Technologies Limited ("Hexaware" or "the Company") is a public limited company domiciled in India and incorporated under the provisions of the Companies Act, 1956/2013 as applicable in India. The Company is engaged in information technology consulting, software development and business process management. Hexaware provides multiple service offerings to its clients across various industries comprising travel, transportation, hospitality, logistics, banking, financial services, insurance, healthcare, manufacturing and services. The various service offerings comprise application development and management, enterprise package solutions, infrastructure management, business intelligence and analytics, business process, quality assurance and independent testing.

These condensed interim financial statements have been prepared using the same basis / accounting policies as those used for the audited financial statements for the year ended on 31st December 2013 and considering the requirements of Accounting Standard 25 "Interim financial reporting".

			(F	s. Million)	
Particulars	As a	ıt	As a	As at	
railiculais	31st Marc	h 2014	31st Decem	ber 2013	
. SHARE CAPITAL					
a. Authorised					
325,000,000 Equity shares of Rs. 2/- each		650.00		650.00	
1,100,000 Series "A" Preference shares of Rs. 1421/- each		1,563.10		1,563.10	
(Authorised Preference share capital can be either cumulative or non cumulative with a power to the Company to convert the same into equity shares at any time.)	_		_		
Total		2,213.10		2,213.10	
b. Issued, subscribed and paid-up capital	=		: =		
Equity Shares of Rs. 2/- each fully paid		600.53		599.75	
Total	-	600.53	·	599.75	
c. Reconciliation of number of shares	=		: =		
Particulars	Numbers	Amount	Numbers	Amount	
Shares outstanding at the beginning of the period / year	299,875,947	599.75	296,544,791	593.09	
Shares Issued during the period/year	391,000	0.78	3,331,156	6.66	
Shares outstanding at the end of the period/year	300,266,947	600.53	299,875,947	599.75	
d. Details of shares held by shareholders holding more than 5% shares					
Name of Shareholder	Nos. of	% of	Nos. of	% of	
Name of Shareholder	Shares held	holding	Shares held	holding	
i. HT Global IT Solutions Holdings Ltd. (Holding company)	164,410,799	54.75	164,323,724	54.80	
ii. Parel Investment Holdings Ltd (Subsidiary of ultimate holding company, Baring Private	27,288,327	9.09	27,288,327	9.10	

#### e. Shares allotted as fully paid up by way of bonus shares during five years preceding the period end

iii. J P Morgan Chase Bank, NA (unregistered ADR's held by HT Global IT Solutions

The Company allotted 145,545,781 equity shares as fully paid up bonus shares by utilisation of Securities premium account on 2nd March, 2011 pursuant to shareholder's resolution passed in Extra Ordinary General Meeting held on 15th February, 2011.

21,111,400

7.03

7.04

21.111.400

### f. Rights, preferences and restrictions attached to equity shares

The Company has one class of equity shares having a par value of Rs. 2 each. Each shareholder is eligible for one vote per share held. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

### g. Shares reserved for issue under options

Equity Asia GP V, LP.)

Holdings Ltd.) (Holding company).

The Company has granted employee stock options under ESOP 2002, 2007 and 2008 scheme. Each option entitles the holder to one equity share of Rs. 2 each. 2,409,525 (2,840,525 as on 31st December 2013) options were outstanding as on 31st March 2014.

### h. Share application money pending allotment

Share application money received pending allotment is Rs. 0.01 million (Rs. 0.86 million as on 31st December 2013) as at 31st March, 2014 which pertains to 500 (44,000) shares. The Company has sufficient authorised capital to cover the allotment of these shares.

i. The Board of Directors, at its meeting held on 29th April, 2014 has recommended an interim dividend of Rs. 3.00/- per equity share.

			(RS. IVIIIIIOII)
Particulars		As at	As at
		31st March 2014	31st December 2013
B. RESERVES AND SURPLUS			
a. Securities premium account		4.654.45	4 570 74
Opening balance		4,654.45	4,578.74
Add: Received during the period/year	Asta a Para	11.24	72.02
Add: Transfer from employee stock option ou	itstanding		3.69
Closing balance		4,665.69	4,654.45
b. Employee stock options outstanding			
Opening balance		-	4.41
Less: Reversal on forfeiture / lapse of stock or	otions granted	-	0.72
Less: Transfer to securities premium account	on exercise of stock options	<u> </u>	3.69
Closing balance		-	-
c. General reserve			
Opening balance		1,876.87	1,542.87
Add: Transfer from statement of profit and lo	oss	,	334.00
Closing balance		1,876.87	1,876.87
c.com, salance		2,0.0.0.	2,0,0,0,
d. Hedging reserve		(* .== .=)	/aa= aa
Opening balance		(1,176.45)	(697.62
Add: Losses transferred to statement of profi	t and loss on occurrence of forecasted	264.72	965.50
hedge transaction (net)			
Add: Changes in the fair value of the effective	e portion of outstanding cash flow	280.21	(1,444.33
hedges		(222)	
Closing balance		(631.52)	(1,176.45)
e. Amalgamation reserve		2.88	2.88
f. Special Economic Zone Re-investment reser	rve		
Opening balance		223.94	-
Add: Transfer from statement of profit and lo	oss	218.51	223.94
Closing balance		442.45	223.94
g. Balance in statement of profit and Loss			
Opening balance		2,703.83	3,822.01
Add: Profit for the period/year		960.41	3,339.66
rida i ridiicio die peliod, year		3,664.24	7,161.67
Less: Appropriations		242.51	222.2
Transfer to Special Economic Zone Re-in	ivestment reserve	218.51	223.94
Interim dividend - equity		900.80	3,030.77
Proposed dividend - equity		-	300.27
	efit on dividend distributed by a subsidiary)	99.17	568.86
Transfer to general reserve		<u> </u>	334.00
Closing balance		2,445.76	2,703.83
	Total	8,802.13	8,285.52

				(RS. Million)
	Particulars		As at	As at
			31st March 2014	31st December 2013
4.	DEFERRED TAX LIABILITIES			
	Deferred tax liabilities			
	a. Depreciation		116.55	112.12
	b. Deferred settlement loss relating to roll-over of Cash flow hedges		148.38	211.23
			264.93	323.35
	Less : Deferred tax assets			
	a. Employee benefits		45.71	45.82
	b. Provision others		31.27	32.17
			76.98	77.99
		Total	187.95	245.36
5.	OTHER LONG TERM LIABILITIES			
٥.	Capital creditors		6.67	0.17
		Total	6.67	0.17
6.	OTHER CURRENT LIABILITIES			
	a. Unearned revenues		11.18	11.17
	<ul><li>b. Unclaimed dividend *</li><li>c. Other payables</li></ul>		79.64	54.82
	i. Employee related		183.64	156.98
	ii. Statutory liabilities		114.65	91.41
	iii. Capital creditors		93.52	104.82
	iv. For expenses		147.19	217.61
	v. For mark to market losses on derivative contracts		=	40.86
	* This figure does not include any amount due and outstanding to be credited to Investor Education and Protection Fund.			
		Total	629.82	677.67
7.	SHORT TERM PROVISIONS			
	a. For employee benefits		42.85	43.64
	b. Proposed dividend		1,201.07	2,552.27
	c. Tax on proposed dividend		204.12	433.76
	d. For tax (net of advance tax)		7.92	20.38
	e. Others (Refer Note no. 25)		129.21	133.01
		Total	1,585.17	3,183.06

# HEXAWARE TECHNOLOGIES LIMITED NOTES TO CONDENSED FINANCIAL STATEMENTS

### 8. FIXED ASSETS

(Rs. Million)

			GROSS BLOCK DEPRECIATION AND AMORTISATION				NET BLOCK				
	Particulars	As at	Additions	Deductions/	As at	As at	For the	Deductions/	As at	As at	As at
		01.01.2014		Adjustments	31.03.2014	01.01.2014	period/year	Adjustments	31.03.2014	31.03.2014	31.12.2013
i.	Tangible Assets										
	Land - Freehold	0.15	-	-	0.15	-	-	-	-	0.15	0.15
	Land - Leasehold	330.44	-	-	330.44	23.96	0.86	-	24.82	305.62	306.48
	Building	1,863.89	4.16	-	1,868.05	108.66	7.49	-	116.15	1,751.90	1,755.23
	Plant and Machinery	1,129.56	40.96	0.03	1,170.49	763.09	35.21	0.05	798.25	372.24	366.47
	Office Equipments	688.02	6.12	4.75	689.39	350.26	25.38	3.42	372.22	317.17	337.76
	Furniture and Fixtures	442.16	-	-	442.16	257.91	8.09	0.13	265.87	176.29	184.25
	Vehicles	19.76	-	1.15	18.61	15.38	0.47	1.15	14.70	3.91	4.38
	Total	4,473.98	51.24	5.93	4,519.29	1,519.26	77.50	4.75	1,592.01	2,927.28	2,954.72
	Previous year	3,840.60	783.83	150.45	4,473.98	1,399.32	270.26	150.32	1,519.26	2,954.72	
ii.	Intangible Assets										
	Software	210.02	0.86	-	210.88	145.80	10.13	-	155.93	54.95	64.22
	Total	210.02	0.86	-	210.88	145.80	10.13	-	155.93	54.95	64.22
	Previous year	176.74	33.28	-	210.02	105.76	40.04	-	145.80	64.22	
iii.	Capital work-in-progress (mainly in respect of									263.55	212.47
	buildings under construction)										
	Grand total	4,684.00	52.10	5.93	4,730.17	1,665.06	87.63	4.75	1,747.94	3,245.78	3,231.41
	Previous year	4,017.34	817.11	150.45	4,684.00	1,505.08	310.30	150.32	1,665.06	3,231.41	

#### Notes

- a) Land Leasehold includes Rs. 90.00 million and Rs. 5.80 million (Rs. 5.58 million) being lease premium and accumulated amortisation in respect of leasehold land alloted to the Company at Nagpur for which final lease agreement is being executed.
- b) Plant and machinery includes Computer systems.

Particulars	As at	As at
r at ticulars	31st March 2014	31st December 2013
9. NON-CURRENT INVESTMENTS		
Trade investments in subsidiary companies (unquoted) (at cost)		
a. 30,026 common stock at no par value in Hexaware Technologies Inc., U.S.A.	1,632.68	1,632.68
b. 2,167,000 shares of 1 GBP each fully paid up in Hexaware Technologies UK Ltd.	154.64	154.64
c. 5,00,000 shares of Singapore \$ 1/- each fully paid up in Hexaware Technologies Asia Pacific Pte. Ltd., Singapore	12.48	12.48
d. 3,618 shares of face value 50 euro each fully paid up in Hexaware Technologies Gmbh., German	y 7.57	7.57
e. 1 common stock at no par value in Hexaware Technologies Canada Limited, Canada	0.73	0.73
f. 11,780,000 shares of Rs. 10/- each fully paid up in Caliber Point Business Solutions Limited	158.92	158.92
g. 1,000,000 shares of Rs. 10/- each fully paid up in Risk Technology International Limited	8.50	8.50
h. 1 participation share of no par value in Hexaware Technologies (Mexico) S De R.L. De C.V.	29.42	29.42
	2,004.94	2,004.94
Trade investments (unquoted) (at cost) - in others		
240,958 equity shares of Rs. 10/- each fully paid up in Beta Wind Farm Pvt.Ltd.	4.58	4.58
	4.58	4.58
Total	2,009.52	2,009.52
Aggregate value of unquoted investments	2,009.52	2,009.52
10. LONG TERM LOANS AND ADVANCES (UNSECURED)		
Considered good i. Capital Advances	11.09	10.16
ii. Security Deposits	71.84	72.65
iii. Advance Income Tax and Fringe benefit Tax (net of provision for tax)	323.63	197.28
iv. MAT Credit Entitlement	773.88	862.83
v. Other Loans and advances	62.27	62.71
Total	1,242.71	1,205.63
OTHER NON-CURRENT ASSETS     a. Interest accrued on deposits	2.64	0.72
b. Non current bank balances		
Restricted bank balances	164.58	139.78
Total	167.22	140.50
12. CURRENT INVESTMENTS		
Non Trade investment (unquoted) (at cost or fair value whichever is lower)		
Investments in mutual funds	2,447.10	3,331.67
Total	2,447.10	3,331.67
Aggregate value of unquoted investments.	2,447.10	3,331.67
Aggregate value of anquotea investments.	2,447.10	3,331.07

				(RS. MIIIION)
Pai	rticulars		As at 31st March 2014	As at 31st December 2013
13. TR	ADE RECEIVABLES (UNSECURED)			
a.	Over six months from the due date			
	Considered good		66.89	4.14
	Considered doubtful		4.06	8.08
			70.95	12.22
Les	ss: Provision for doubtful accounts		4.06	8.08
			66.89	4.14
b.	Others			
	Considered good		2,405.12	2,383.81
	Considered doubtful		2.03	9.96
			2,407.15	2,393.77
Les	ss: Provision for doubtful accounts		2.03	9.96
			2,405.12	2,383.81
		Total	2,472.01	2,387.95
14. CA	SH AND CASH EQUIVALENTS			
a.	Balances with bank			
	i. In current accounts		502.86	205.47
	ii. Remittance in transit		9.52	-
	iii. Bank deposits accounts with less than 3 months maturity		5.07	18.41
			517.45	223.88
b.	Other bank balances		77.60	77.00
	i. Earmarked balances with banks		77.60	77.60
	ii. Unclaimed dividend accounts iii. Margin money		80.00 6.98	55.18 7.00
	iv. Bank deposit accounts with more than 12 months maturity		248.50	248.50
	v. Bank deposit accounts with more than 3 and upto 12 months maturity		-	702.50
	v. Built deposit decounts with more than 5 and apro 12 months matarity		413.08	1,090.78
	Total Cash and Bank Balances		930.53	1,314.66
c.	"AAA" rated demand deposits with financial institution		<u>-</u>	300.00
	·			
a.	Less: Bank balances classified as non current assets		(164.50)	(120.70)
	Restricted bank balances		(164.58) (164.58)	(139.78) (139.78)
		<b>-</b> 1		
		Total	765.95	1,474.88
	ORT TERM LOANS AND ADVANCES (UNSECURED)			
a.	Considered good			
	i. Security deposits		4.88	4.22
	ii. Loans and advances to related parties (Refer Note No. 22)		271.64	239.33
	<ul> <li>Other loans and advances (includes service tax receivable, prepaid expenses and employee advances)</li> </ul>		286.81	275.30
			563.33	518.85
b.	Considered doubtful		24.74	25.63
Loc	Security deposits ss: Provision for doubtful deposits		34.71	35.98
Les	ss. Provision for doubtful deposits		34.71	35.98
		Total	563.33	518.85
16. OT	HER CURRENT ASSETS			
	Interest accrued on deposits		23.48	99.20
	Unbilled services		227.26	253.88
c.	Receivable on account of MTM gains on derivatives contract (net)		363.19	
		Total	613.93	353.08

Particulars			Quarter ended 3	1st March
			2014	2013
7. OTHER INCOME				
a. Dividend from current i	nvestments		49.75	44.19
b. Dividend from subsidiar			373.23	-
c. Interest income	y company		26.37	31.59
d. (Loss) / Profit on sale of	fixed assets (net)		(1.14)	2.49
e. Miscellaneous income	incu assets (net)		5.15	4.86
c. missenanceas mesme		 Total	453.36	83.13
		=		
8. SOFTWARE AND DEVELOPN			F.C. 0.7	F2 63
a. Consultant travel and re	nated expenses		56.97	53.62
b. Software expenses *		_	111.65	70.27
		Total	168.62	123.89
<ul> <li>includes subcontracting</li> </ul>	charges		68.12	40.28
9. EMPLOYEE BENEFITS EXPEN	NSES			
<ul> <li>Salaries and allowances</li> </ul>			1,100.39	1,038.11
b. Contribution to provide	nt and other funds		66.15	67.35
c. Staff welfare expenses			37.84	32.94
d. Employee stock option	compensation cost		-	(0.46
		Total	1,204.38	1,137.94
). OPERATIONS AND OTHER E	XPENSES			
a. Rent	7.1. <u>-</u> 1.10-10		21.69	21.42
b. Rates and taxes			7.53	5.34
c. Travelling and conveyar	ice expenses		69.29	46.56
d. Electricity charges	, , , , , , , , , , , , , , , , , , ,		29.78	30.69
e. Communication expens	es		21.22	20.41
f. Repairs and maintenance			29.91	26.08
g. Printing and stationery			2.75	3.00
h. Auditors remuneration			2.92	2.03
i. Legal and professional f	Pes		17.96	13.37
j. Advertisement and pub			0.16	0.25
	id business promotion expenses		9.32	5.47
Bank and other charges			0.73	0.86
m. Directors' sitting fees			0.14	0.26
n. Insurance charges			4.37	5.34
o. Loss on sale of investme	ents		-	0.12
p. Loss on closure of subsi-			_	0.05
	itten off (net of recoveries) *		1.27	0.03
	ccounts (Net off write back) **		(12.92)	9.12
s. Staff recruitment expen	· ·		5.04	2.24
t. Service charges	.563		22.78	19.32
u. Provision for obsolete a	scat		-	7.04
v. Miscellaneous expenses			4.00	4.23
•	s # & filing fees, registrar and share transfer expenses, member	rship and	4.00	4.23
subscription fees etc.			20-01	
		Total	127 0/1	223.20
* net of recoveries		10tai =	237.94	223.20

Explanatory Notes to the Condensed financial statements for the quarter ended 31<sup>st</sup> March 2014.

### 21. Contingent Liabilities in respect of

- a) Claims not acknowledged as debt to Rs. 28.14 million (31st December 2013 Rs 28.14 million).
- b) Claims for taxes on income:

### Where Company is in appeal

Income tax demands of Rs 112.39 million have been raised in respect of assessments completed in previous year, arising from off-setting tax losses against income of exempt units. The Company has appealed against the orders and based on merits, expects favourable outcome. Hence no provision against such demand is considered necessary.

### Others:

In earlier year, the CIT (A) had passed an order in favour of the Company against demand of Rs 23.79 million raised by the Assessing officer for AY 2008-09, which had arisen mainly due to disallowance of foreign exchange loss as business expenses. Against this, the income tax department has filed an appeal with ITAT and the matter is in process.

### 22. Related party disclosures

Name of related parties and description of Relationship

Name of the Related Parties	Country
Ultimate Holding Company and It's Subsidiaries	
Baring Private Equity Asia GP V. LP	Cayman Island
The Baring Asia Private Equity Fund V, LP	Cayman Island
Baring Private Equity Asia V Maritius Holidng (4) Limited	Mauritius
Parel Investment Holdings Limited	Mauritius
Holding Company	
HT Global IT Solutions Holdings Limited	Mauritius
Subsidiaries	
Hexaware Technologies Inc.	United States of America
Hexaware Technologies UK Ltd.	United Kingdom
Hexaware Technologies Asia Pacific Pte. Ltd.	Singapore
Hexaware Technologies GmbH.	Germany
Hexaware Technologies Canada Ltd.	Canada
Caliber Point Business Solutions Ltd.	India
FocusFrame Europe BV	Netherland
Hexaware Technologies, Mexico S. De. R.L. De. C.V.	Mexico
Risk Technology International Limited	India
Hexaware Technologies DO Brazil Ltd, Brazil #	Brazil
Key Management Personnel (KMP)	
Mr. Atul K. Nishar – Non Executive Chairman (KMP upto 11th October 2013)	
Mr. R. V. Ramanan – Executive Director and President Global Delivery	
Mr. P. R. Chandrasekar – Vice Chairman and CEO	
Others	
Ms. Kala Ramanan - Relative of KMP - w.e.f. 16th May 2013.	
# Subsidiary of Hexaware Technoloigies UK Ltd	

Details of Transactions with party wise details for transactions in excess of 10% of the total transactions.

# (Rupees Million)

	Name of the Belote discoursed	Ougston Foded	Occupation Final and		
Particulars	Name of the Related party and Nature of Relationship	Quarter Ended	Quarter Ended		
	Nature of Relationship	31st March 2014	31st March 2013		
Software and Consultancy Income	Cubaidiania				
Software and Consultancy mcome	Subsidiaries	011.57	070.74		
	Hexaware Technologies Inc.	811.57	870.71		
	Hexaware Technologies UK Ltd.	146.15	93.54		
	Hexaware Technologies GmbH.	133.22	177.46		
	Others	85.98	85.77		
		1,176.92	1,227.48		
Software and development expenses					
-Sub-contracting charges	Hexaware Technologies Inc.	40.45	25.76		
	Caliber Point Business Solutions Limited	5.17	1.78		
	Others	0.73	2.61		
		46.35	30.15		
Dividend Income	Subsidiaries				
	Hexaware Technologies Inc. USA	373.23	_		
		0.0.00			
Reimbursement of cost to	Subsidiaries:				
	Hexaware Technologies UK Ltd.	5.77	2.83		
	Hexaware Technologies Asia Pacific Pte Ltd.	1.87	1.64		
	Caliber Point Business Solutions Limited	0.92	0.09		
	Others	0.10	0.25		
		8.66	4.81		
Receiving of Services	Remuneration to Key Management Personnel				
	R.V. Ramanan	2.89	12.63		
	Subsidiaries				
	Caliber Point Business Solutions Limited	4.34	1.51		
Recovery of cost / advances from	Subsidiaries				
necovery or cost, advances from	Hexaware Technologies Inc.	93.13	95.80		
	Hexaware Technologies UK Ltd.	28.31	18.82		
	Others	14.88	9.60		
	Others				
		136.32	124.22		
Guest House Rent	Relative of Key Management Personnel				
	Ms Kala Ramanan	0.28	-		

## **Outstanding Balances with Subsidiaries**

## (Rupees Million)

Particulars	As at	As at
	31st March 2014	31st December 2013
Investment in Equity	2,004.94	2,004.94
Receivable towards software and Consultancy Income	1,610.75	1,582.66
Advances	271.64	239.33
Payable towards services and reimbursement of cost	1,411.14	1,395.84

## 23. Earnings per Share (EPS)

The components of basic and diluted earnings per share are as follows.

### (Rupees Million)

Particulars	Quarter Ended	Quarter Ended
	31st March 2014	31st March 2013
Net profit after tax	960.41	706.32
Weighted average outstanding equity shares considered for basic EPS (Nos.)	300,058,414	296,785,093
Basic Earnings per share : (in Rupees)	3.20	2.38
Weighted average outstanding equity shares considered for basic EPS (Nos.)	300,058,414	296,785,093
Add : Effect of dilutive issue of stock options (including share application money received on exercise of options) (Nos.)	1,645,888	3,757,928
Weighted average outstanding equity shares considered for diluted EPS (Nos.)	301,704,302	300,543,021
Diluted Earnings per share : (in Rupees)	3.18	2.35

### 24. Derivative Instruments:

- (i) Forward exchange contracts to sell US Dollar 134.12 Million and Euro 7.41 Million are outstanding as of 31<sup>st</sup> March 2014. (31<sup>st</sup> December 2013 US Dollar 162.56 Million and Euro 9.33 Million).
- (ii) Fair value net gain of the derivative instruments identified as cash flow hedges is Rs. 363.19 million as at 31<sup>st</sup> March 2014. (31<sup>st</sup> December 2013 net loss of Rs. 40.86 million)
- (iii) Net loss of Rs. 631.52 recognized in Hedging Reserve as of 31<sup>st</sup> March 2014 is expected to be classified to statement of profit and loss over two years (31<sup>st</sup> December 2013 net loss of Rs. 1,176.45 million).
- **25.** "Provision Others' includes provisions towards expenditure relating employee benefit obligations on contract acquisition, the outflow for which is expected in the next twelve months.

### (Rupees Million)

Particulars	Quarter Ended	Year Ended
	31st March 2014	31st December 2013
Provision at the beginning of the period /year	133.01	169.82
Provision made during the period / year	-	-
Paid /Adjusted during the period / year	(3.80)	(36.81)
Provision at the end of the period / year	129.21	133.01

## 26. Segments:

In terms of the provisions of Accounting Standard (AS 17) "Segment Reporting", the segment information is presented in the condensed consolidated financial statements on consolidated basis only and is published together with these financials statements.

**27.** Previous period's / year's figures have been regrouped / reclassified wherever necessary to correspond with the current period's classification / disclosure.

For and on behalf of the board

**R. V. Ramanan** (Executive Director and President Global Delivery **Dileep Choksi** (Director)

Place : Mumbai Date : 29<sup>th</sup> April 2014