



Date: October 24, 2018

Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai-400 001.
Tel No. 22723121

Listing Department
The National Stock Exchange of India Limited
Bandra - Kurla Complex
Bandra – (East),
Mumbai – 400 051.
Tel No.: 022 – 26598235/36

Ref.:- BSE Scrip Code 532129 / NSE Symbol: HEXAWARE

Dear Sir,

Sub: Press Release - Hexaware to accelerate Digital Innovation through Cloud Adoption

Please find enclosed Press Release Regarding - Hexaware to accelerate Digital Innovation through Cloud Adoption.

Kindly take the same on record.

Thanking you,

Yours faithfully,
For **HEXAWARE TECHNOLOGIES LIMITED**

Gunjan Methi
Company Secretary

Encl.: as above.



Press Release

Hexaware to accelerate Digital Innovation through Cloud Adoption

Mumbai, 24 October 2018: Hexaware (BSE: 532129, NSE: HEXT), a fast growing automation-led, next generation provider of IT, BPO and Consulting services, today announced a global collaboration with Microsoft to accelerate cloud adoption by enterprises. This collaboration will offer innovative solutions, enabling enterprises to become more agile and provide better experiences to customers while meeting business needs.

This collaboration is focused on driving digital transformation with clear business return on investment for enterprises using Microsoft Azure across the globe. As a part of this collaboration Hexaware will use Azure in building solutions that improve reliability and reduce operating costs while transforming customer experiences. Hexaware will announce specific solutions sets in the coming months.

Benefitting from the productive and trusted Azure cloud platform, and Hexaware's 'Cloudify Everything' strategy and technical competencies, Hexaware is embarking on a broad set of cloud innovation projects. Hexaware's 'Cloudify Everything' strategy has been helping enterprises build the necessary ecosystem for defining, validating and implementing Cloud Solutions, with higher velocity, leveraging the benefits of inhouse CloudSwift Accelerator. Harnessing the power of Azure, Hexaware is set to deliver top-notch solutions by innovating business applications, designing state-of-the-art digital workplace, delivering a competitive edge with data and artificial intelligence, fast tracking application development and modernizing infrastructure.

Commenting on this global collaboration, **Vinod Chandran, President & Global Head, Infrastructure Management Services, Hexaware Technologies Ltd** said, "This is really an exciting phase for us, as we are focused on expanding cloud efforts in the North American market. Azure has close to 82% market adoption in North America. This partnership is a significant step in bringing about new innovative cloud products to market faster by leveraging the stability and highest level of data security offered by Microsoft Azure."

"Microsoft Azure has great momentum creating opportunities for digital transformation, in the fast-growing markets of Asia Pacific. This is a great opportunity to strengthen our relationship further by bringing cloud solutions, to a vast and rapidly growing market", said **Amalesh Mishra, Vice President, APMEA Operations, Hexaware Technologies Ltd.**

"We are thrilled at this strategic direction in our partnership. Microsoft and Hexaware are joining forces to drive digital transformation at world's leading enterprises. Bringing together the amazing power of Microsoft Azure, Microsoft's exciting vision and market reach, and Hexaware's unique cloud capabilities, we believe in accelerating cloud adoption across enterprises globally", said **Amrinder Singh, Senior Vice President-Europe Operations, Hexaware Technologies Ltd.**

Gabriella Schuster, Corporate Vice president, One Commercial Partner (OCP), Microsoft Corp. said, "We are pleased with this go-to-market strategy with Hexaware, helping customers to harness cloud technologies and accelerate their business agility. Working together, we will provide customers with the right solution, support, technology and guidance to boost their innovation potential and accelerate their business transformation using Microsoft Azure."



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Hexaware is a fast organically growing IT services company that has been maintaining consistent profitability and industry-leading shareholder returns. Hexaware has successfully completed many large-scale global cloud implementations and has dedicated a Microsoft practice with extensive expertise in architecting go-to-market solutions, Azure offerings, specialized services such as Collaboration (SharePoint), Portals, Enterprise Content Management, Exchange, Unified Communication, CRM (Dynamic CRM), Database, Desktop, Server, Virtualization, Office Applications, Business Intelligence and Analytics, etc.

They offer industry prioritized solutions with a holistic execution model targeted toward transforming enterprises digitally. This venture of Hexaware and Microsoft will help in bringing out solutions and offerings to the market with an aim of accelerating digital transformation through cloud adoption.

About Hexaware

Hexaware is the fastest growing next-generation provider of IT, BPO and consulting services. Our focus lies on taking a leadership position in helping our clients attain customer intimacy as their competitive advantage. Our digital offerings have helped our clients achieve operational excellence and customer delight by 'Powering Man Machine Collaboration.' We are now on a journey of metamorphosing the experiences of our customer's customers by leveraging our industry-leading delivery and execution model, built around the strategy— 'Automate Everything, Cloudify Everything, Transform Customer Experiences.'

We serve customers in Banking, Financial Services, Capital Markets, Healthcare, Insurance, Manufacturing, Retail, Education, Telecom, Professional Services (Tax, Audit, Accounting and Legal), Travel, Transportation and Logistics. We deliver highly evolved services in Rapid Application prototyping, development and deployment; Build, Migrate and Run cloud solutions; Automation-based Application support; Enterprise Solutions for digitizing the back-office; Customer Experience Transformation; Business Intelligence & Analytics; Digital Assurance (Testing); Infrastructure Management Services; and Business Process Services.

Hexaware services customers in over two dozen languages, from every major time zone and every major regulatory zone. Our goal is to be the first IT services company in the world to have a 50% digital workforce.

Learn more about Hexaware at <http://www.hexaware.com>

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Safe Harbor Statement

Certain statements in this press release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for



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technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Hexaware has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry.

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