Period from 1st January 2012 to 30th September 2012

INDEPENDENT AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF HEXAWARE TECHNOLOGIES LIMITED

Report on the Condensed Consolidated Interim Financial Statements

- 1. We have audited the accompanying condensed consolidated interim financial statements of HEXAWARE TECHNOLOGIES LIMITED ("the Company") and its subsidiaries (the Company and its subsidiaries constitute "the Group"), which comprise the Condensed Consolidated Balance Sheet as at September 30, 2012, the Condensed Consolidated Statement of Profit and Loss for the quarter and nine months ended September 30, 2012, the Condensed Consolidated Cash Flow Statement for the nine months ended September 30, 2012 and Selected Explanatory Notes. The Company's Management is responsible for the preparation of these condensed consolidated financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with Accounting Standard 25 (Interim Financial Reporting), as notified by the Companies (Accounting Standards) Rules, 2006 ("AS 25") and other accounting principles generally accepted in India. Our responsibility is to express an opinion on these condensed consolidated financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. We did not audit the financial statements of certain subsidiaries, whose financial statements reflect total assets of Rs. 995.77 million as at September 30, 2012, total revenues of Rs. 712.54 million and Rs. 2146.42 million for the quarter and nine months ended on that date respectively and net cash inflows amounting to Rs. 302.21 million for the nine months ended on that date as considered in the Condensed Consolidated Financial Statements. These financial statements have been audited by other auditors whose reports have been furnished to us and our opinion in so far as it relates to the amounts included in respect of these subsidiaries is based solely on the reports of the other auditors.
- 4. We report that the Condensed Consolidated Financial Statements have been prepared by the Company in accordance with the requirements of Accounting Standard 21 (Consolidated Financial Statements) as notified under the Companies (Accounting Standards) Rules, 2006.
- 5. In our opinion and to the best of our information and according to the explanations given to us, read with our comments in paragraph 3 above, the aforesaid condensed consolidated financial statements give a true and fair view in conformity with AS 25 and the accounting principles generally accepted in India:
 - (a) in the case of the Condensed Consolidated Balance Sheet, of the state of affairs of the Company as at September 30, 2012;
 - (b) in the case of the Condensed Consolidated Statement of Profit and Loss, of the profit of the Company for the quarter and nine months ended on that date, and
 - (c) in the case of the Condensed Consolidated Cash Flow Statement, of the cash flows of the Company for the nine months ended on that date.

For Deloitte Haskins & Sells Chartered Accountant [Firm Registration No.: 117366W]

> sd/-R. D. Kamat Partner Membership No. 36822

CONDENSED CONSOLIDATED BALANCE SHEET AS AT 30th SEPTEMBER 2012

| (Rs | | |
|-----|--|--|

| | | A = =4 | | | ds Million) | |
|---|-------|--------------|-----------|----------|----------------------|--|
| Dest's dess | NI-4- | As at | | | As at ecember' 11 | |
| Particulars | Note | 30th Septemi | | | | |
| | No. | Rupees | Rupees | Rupees | Rupees | |
| I. EQUITY AND LIABILITIES | | | | | | |
| Share Holders' Funds : | | | | | | |
| a. Share Capital | "3" | 592.68 | | 586.72 | | |
| b. Reserves and Surplus | "4" | 11,297.48 | | 9,575.11 | | |
| | | | 11,890.16 | | 10,161.83 | |
| Share Application Money pending allotment | "3" | | 0.25 | | - | |
| Non-current liabilities : | | | | | | |
| a. Deferred Tax Liabilities (Net) | "5" | 118.42 | | 32.41 | | |
| b. Other Long term liabilities | "6" | 54.81 | | 123.16 | | |
| c. Long-term provisions | "7" | 253.83 | | 201.71 | | |
| | | | 427.06 | | 357.28 | |
| Current liabilities : | | | | | | |
| a. Trade Payables | | 534.38 | | 538.89 | | |
| b. Other Current Liabilities | "8" | 1,419.97 | | 2.229.14 | | |
| c. Short Term Provisions | "9" | 1,096.19 | | 1,237.91 | | |
| | | | 3,050.54 | | 4,005.94 | |
| Т | otal | | 15,368.01 | | 14,525.05 | |
| II. ASSETS | | | | | | |
| Non-current assets | | | | | | |
| a. Fixed Assets: | "10" | | | | | |
| i) Tangible Assets | | 2,808.12 | | 2,545.15 | | |
| ii) Intangible Assets | | 1,468.78 | | 1,426.62 | | |
| iii) Capital Work-in-Progress | | 792.67 | | 798.67 | | |
| | | 5,069.57 | | 4,770.44 | | |
| b. Non-current investments | "11" | 8.64 | | - | | |
| c. Deferred Tax Asset (Net) | "5" | 188.22 | | 194.53 | | |
| d. Long-term loans and advances | "12" | 1,024.31 | | 807.80 | | |
| e. Other non-current assets | "13" | 178.54 | | 716.08 | | |
| | | | 6,469.28 | | 6,488.85 | |
| Current Assets : | | | | | | |
| a. Current Investments | "14" | 1,118.35 | | 228.77 | | |
| b. Trade Receivables | "15" | 2,960.19 | | 2,992.99 | | |
| c. Cash and Cash Equivalents | "16" | 2,764.34 | | 3,769.21 | | |
| d. Short-term Loans and Advances | "17" | 720.22 | | 479.32 | | |
| e. Other Current Assets | "18" | 1,335.63 | | 565.91 | | |
| | | | 8,898.73 | | 8,036.20 | |
| т | otal | | 15,368.01 | | 14,525.05 | |
| <u> </u> | | == | ======== | == | | |

III. NOTES FORMING PART OF FINANCIAL STATEMENTS "1 to 31"

In terms of our attached report of even date

For and on behalf of the Board

For Deloitte Haskins & Sells Chartered Accountants

sd/-

R. D. Kamat R. V. Ramanan Shailesh Haribhakti

Partner. (Executive Director and President Global delivery) (Director)

Date: 1st November, 2012

CONDENSED CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 30th SEPTEMBER 2012

(Rs. Million)

| Particulars Particulars | Note | For the quar 30th Septe | mber' 12 | For the quar 30th Septe | ember'11 | For the nine m 30th Septe | ember' 12 | For the nine mo | mber'11 |
|---|------|----------------------------|------------|----------------------------|----------|------------------------------|-----------|-----------------|-----------|
| | No. | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees |
| I. INCOME | | | | | | | | | |
| a. Revenue from Operations | | 5,075.15 | | 3,660.00 | | 14,458.97 | | 10,186.28 | |
| b. Other Income | "19" | 102.41 | 5.177.56 - | 133.74 | 3.793.74 | 335.43 | 14.794.40 | 345.36 | 10,531.64 |
| II. EXPENSES | | | 2, | | ., | | ,,,,,,,,, | | , |
| a. Software and Development Expenses | "20" | 758.27 | | 472.52 | | 2,166.76 | | 1,469.80 | |
| b. Employee benefits expense | "21" | 2,770.84 | | 2,125.67 | | 7,782.63 | | 5,933.51 | |
| c. Operation and Other Expenses | "22" | 455.89 | | 384.61 | | 1,306.85 | | 1,152.93 | |
| d. Exchange Rate difference (net) | | 38.56 | | (37.98) | | 68.18 | | (300.77) | |
| e. Finance costs | "23" | 0.30 | | 3.40 | | 1.31 | | 9.61 | |
| f. Depreciation and amortization expense | "10" | 88.17 | 4.112.03 - | 63.66 | 3.011.88 | 234.72 | 11.560.45 | 184.12 | 8,449.20 |
| Profit Before Tax | | - | 1,065.53 | - | 781.86 | - | 3,233.95 | - | 2,082.44 |
| Tax expense | | | | | | | | | |
| Income Tax - Current (net of MAT credit entitlement) (includes for previous year Rs. 22.31 million and Rs. 23.37 million in quarter and nine months ended 30th September, 2012 (Nil)) | | 233.43 | | 136.53 | | 525.48 | | 297.05 | |
| Income Tax - Deferred | | (8.62) | | (1.68) | | 93.80 | | (2.39) | |
| moonie rax - Deletted | | | 224.81 - | (1.00) | 134.85 | | 619.28 | (2.39) | 294.66 |
| Profit for the year | | - | 840.72 | = | 647.01 | = | 2,614.67 | = | 1,787.78 |
| Earnings Per Share (in Rupees) | | | | | | | | | |
| Basic | | | 2.84 | | 2.21 | | 8.86 | | 6.12 |
| Diluted | | | 2.80 | | 2.16 | | 8.69 | | 5.98 |
| Face value of equity share (in Rupees) | | | 2.00 | | 2.00 | | 2.00 | | 2.00 |

III. NOTES FORMING PART OF FINANCIAL STATEMENTS

In terms of our attached report of even date

"1 to 31"

For Deloitte Haskins & Sells

For and on behalf of the Board

Chartered Accountants

sd/sd/sd/-R. V. Ramanan R. D. Kamat

Shailesh Haribhakti

Partner. (Executive Director and President Global delivery) (Director) Place: Mumbai

Date: 1st November, 2012

Consolidated Cash Flow Statement for the period ended 30th September, 2012

(Rs. Million)

| Particulars | For the nine months ended 30th Sep-12 Rupees | For the nine months ended 30th Sep-11 Rupees |
|---|---|---|
| A Cash Flow from operating activities | Nupces | Каресо |
| Net Profit before tax | 3,233.95 | 2,082.44 |
| Adjustments for: | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , |
| Depreciation, amortization and Impairment | 234.72 | 184.12 |
| Employees share based payment cost | 0.53 | 2.09 |
| Interest Income | (233.52) | (226.53) |
| Provision for doubtful accounts (net) | (0.19) | 5.65 |
| Debts and advances written off | 8.64 | 4.15 |
| Dividend from current investments | (34.13) | (67.32) |
| (Profit) / Loss on sale of Investments | (0.01) | 0.39 |
| Loss on sale of fixed assets (Net) | 0.57 | 0.48 |
| Deferred cancellation (loss) / gains relating to roll-over cash flow hedges | (401.51) | 69.83 |
| Exchange Rate Difference | 91.66 | 31.20 |
| Interest Expense | 1.31 | 9.61 |
| Operating profit before working capital changes | 2,902.02 | 2,096.11 |
| Changes in working capital: | | |
| Adjustments for (increase) / decrease in operating assets | (1,002.50) | (804.93) |
| Adjustments for increase / (decrease) in operating liabilities | 124.60 | 18.51 |
| Cash generated from operations | 2,024.12 | 1,309.69 |
| Direct Taxes Paid (Net) | (636.19) | (386.33) |
| Net cash from operating activities | 1,387.93 | 923.36 |
| B Cash flow from investing activities | | |
| Purchase of fixed assets | (551.60) | (454.65) |
| Proceeds from sale of fixed assets | 0.98 | 0.87 |
| Interest received (Net of tax Rs. 46.19 Million (Rs. 14.39 Million) | 156.68 | 148.09 |
| Purchase of Current Investments | (9,750.55) | (10,322.14 |
| Proceeds from Sale of Investments | 8,852.35 | 10,007.25 |
| Dividend from current investments | 34.13 | 67.32 |
| Net cash used in investing activities | (1,258.01) | (553.26 |
| C Cash flow from financing activities | | |
| Proceeds from issue of share capital | 53.90 | 30.48 |
| Share Application money received | 0.25 | 0.09 |
| Interest and other finance charges paid | (1.31) | (10.00 |
| Proceeds from Short term borrowings from bank | - 1 | 1,168.61 |
| Repayment of Short term borrowing from bank | - | (602.04 |
| Dividend paid (including corporate dividend tax) | (1,547.09) | (917.13 |
| Repayments of long term and other borrowings | - | (123.00 |
| Net cash used in financing activities | (1,494.25) | (452.99) |
| Net Decrease in cash and cash equivalents | (1,364.33) | (82.89) |
| Cash and cash equivalents at the beginning of the year | 4,132.33 | 4,362.43 |
| Cash and cash equivalents at the end of the year | 2,768.00 | 4,279.54 |
| Notes: | | |
| Cash and Cash equivalents included in the Cashflow statement comprise the following: Cash and Bank Balances (including EEFC account balances) | 2,916.40 | 4,458.84 |
| · / | 3.66 | • |
| Add / (Less): Effect of changes in Exchange rate in cash and cash equivalents Less: Restricted Bank Balances | (152.06) | (58.57) (120.73) |
| Less. Restricted barrix balances | (152.00) | (120.73 |

^{2.} Components of cash and cash equivalents include cash and bank balances as stated in Schedule 16 of the Balance sheet.

In terms of our attached Report of even date

Total Cash and Cash equivalents

For Deloitte Haskins & Sells, Chartered Accountants

For and on behalf of the Board

sd/-R. D. Kamat Partner

Place : Mumbai Date: 1st November, 2012 R. V. Ramanan (Executive Director and President Global delivery)

2,768.00

Shailesh Haribhakti (Director)

4,279.54

sd/-

^{3.} Purchase of Fixed Assets (including movements in Capital work in progress) are considered as a part of investing activities.

^{4.} The Previous period's figures have been regrouped wherever necessary.

Period from 1st January 2012 to 30th September 2012

Explanatory Notes to the Condensed Consolidated financial statements

1. Background

Hexaware Technologies Limited ("Hexaware or the Holding Company") is a public limited company domiciled in India and incorporated under the provisions of the Companies Act, 1956. The Company and its subsidiaries are engaged in information technology consulting, software development and business process outsourcing. Hexaware provides multiple service offerings to its clients across various industries comprising airlines and transport, banking, financial services, insurance and manufacturing sector mainly in enterprise resource planning solutions. The various service offerings comprise application development and management, enterprise package solutions, infrastructure management, product engineering and independent testing.

These condensed interim consolidated financial statements have been prepared using the same basis / accounting policies as those used for the audited consolidated financial statements for the year ended on 31st December 2011. These interim consolidated financial statements have been prepared by the management considering the requirements of Accounting Standard 25 on "Interim financial reporting".

2. Subsidiaries to consolidation

The condensed consolidated financial statements present the consolidated accounts of Hexaware Technologies Limited with the following wholly owned subsidiaries drawn upto the same reporting date as that of the Holding Company.

| Name of the Subsidiary company | Country of Incorporation |
|--|--------------------------|
| Hexaware Technologies Inc. | United States of America |
| Hexaware Technologies, Mexico S. De. R.L. De. C.V. | Mexico |
| Hexaware Technologies UK Ltd. | United Kingdom |
| FocusFrame Europe BV | Netherland |
| Hexaware Technologies Asia Pacific Pte Limited. | Singapore |
| Hexaware Technologies Gmbh. | Germany |
| Hexaware Technologies Canada Limited. | Canada |
| Caliber Point Business Solutions Ltd. | India |
| Risk Technology International Limited | India |
| Hexaware Technologies SRL, Argentina * | Argentina |
| Hexaware Technologies DO Brazil Ltd , Brazil # | Brazil |
| Rampran Infotech Ltd ** | India |

Note # Held by nominees of Hexaware Technologies UK Ltd.

^{*} Company name struck off from General Justice Bureau of Argentina w.e.f. 10th February 2012

^{**} Application filed with Registrar of Companies as on 28th September 2012 for cancellation of name of the Company.

3. Share Capital

| | As at 30th September 2012 | (Rs. Million) As at 31st December 2011 |
|-------------------|------------------------------|--|
| | | |
| | 650.00 | 650.00 |
| cumulative or non | 1,563.10 | 1,563.10 |
| Total | 2,213.10 | 2,213.10 |
| | | |
| | 592.68 | 586.72 |
| Total | 592.68 | 586.72 |
| | | |
| | | September 2012 |

| | As at 30th Septe | ember 2012 | As at 31st Decei | mber 2011 |
|---|------------------|------------|------------------|-----------|
| Particulars | Numbers | Amount | Numbers | Amount |
| Shares outstanding at the beginning of the period | 293,358,428 | 586.72 | 145,200,980 | 290.40 |
| Shares Issued during the period | 2,982,040 | 5.96 | 148,157,448 | 296.32 |
| Shares outstanding at the end of the period | 296,340,468 | 592.68 | 293,358,428 | 586.72 |
| | | | | |
| | | | | |
| | | | | |

Period from 1st January 2012 to 30th September 2012

D. Details of shares held by shareholders holding more than 5% shares

| | As at 30th Septe | mber 2012 | As at 31st Decen | nber 2011 |
|--|---------------------|--------------|---------------------|--------------|
| Name of Shareholder | Nos. of Shares held | % of holding | Nos. of Shares held | % of holding |
| i. Elder Infosystems Pvt Ltd (Formerly Elder | | | | |
| Hides And Leather Pvt Ltd) | 52,154,456 | 17.60 | 52,154,456 | 17.78 |
| ii. Elder Venture LLP | 30,030,000 | 10.13 | 29,250,000 | 9.97 |
| iii. Dali Limited | 28,627,294 | 9.66 | 28,627,294 | 9.76 |
| iv. GA Global Investments Ltd | 21,139,580 | 7.13 | 21,139,580 | 7.21 |
| v. JP Morgan Chase Bank, NA | 21,111,400 | 7.12 | 21,111,400 | 7.20 |
| vi. FID Funds (Mauritius) Limited | 18,530,461 | 6.25 | 25,961,668 | 8.85 |

E. Shares alloted as fully paid up by way of bonus shares during five years preceding the period end

The Company alloted 145,545,781 equity shares as fully paid up bonus shares by utilisation of Securities premium reserve on 2nd March, 2011 pursuant to shareholder's resolution passed in Extra Ordinary General Meeting held on 15th February, 2011.

F. Rights, preferences and restrictions attached to equity shares

The Company has one class of equity shares having a par value of Rs. 2 each. Each shareholder is eligible for one vote per share held. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

G. Shares reserved for issue under options

The Company has granted employee stock options under ESOP 2002, 2007 and 2008 scheme. Each option entitles the holder to one equity shares of Rs. 2 each. 6,705,149 options were outstanding as on 30th September 2012.

H. Shares Application Money

Share Application money of Rs 0.25 million has been received against exercise of ESOPs by employees, shares are being allotted subsequent to the balance sheet date.

4. Reserves and Surplus

| | | | | (Rs. Million) | |
|---------------|--|-------------------|-----------|------------------|-----------------------------|
| | _ | As at 30th Septem | ber 2012 | As at 31st Dece | mber 2011 |
| Α. | Securities premium account | | | | |
| | As per last Balance Sheet | 4,521.83 | | 4,773.61 | |
| Add: | Received during the year | 47.94 | | 33.17 | |
| | Transfer from employee stock option outstanding | 3.46 | | 6.14 | |
| | Transfer to share capital account consequent to issue of | | | | |
| L000 . | bonus shares | _ | | 291.09 | |
| | | | 4.573.23 | 201.00 | 4,521.83 |
| | | | 1,070.20 | | 1,021.00 |
| B. | Employee stock options outstanding | | | | |
| | As per last Balance Sheet | 8.32 | | 15.79 | |
| Less : | Reversal on forfeiture of stock options granted | 0.45 | | 1.33 | |
| | Transfer to securities premium account on exercise of | | | | |
| LC33 . | • | 2.46 | | 6.14 | |
| | stock option | 3.46 | | 8.32 | |
| | D. () | 4.41 | | | |
| Less : | Deferred employee compensation expenses | 0.45 | 2.00 | 1.44 | 0.00 |
| | | | 3.96 | | 6.88 |
| ^ | Compared recognition | | | | |
| C. | General reserve | 1 404 07 | | 1 140 46 | |
| ۸ - ا - ۱ - ۱ | As per last Balance Sheet | 1,491.97 | | 1,140.46 | |
| Aaa : | Transfer from statement of profit and loss | | | 351.51 | |
| | (In respect of Subsidiary Company Rs Nil (Rs 51.51 | | | | |
| | Million)) | | 1,491.97 | | 1,491.97 |
| | | | | | |
| D. | Hedging reserve | | | | |
| | As per last Balance Sheet | (1,035.85) | | 259.77 | |
| Add: | Losses / (Gains) transferred to income statement on | | | | |
| | occurrence of forecasted hedge transaction | 477.49 | | (78.05) | |
| Δ dd · | Changes in the fair value of the effective portion of | | | (1.51.5) | |
| ridu . | - | 26.00 | | (4 047 57) | |
| | outstanding cash flow derivative | 36.00 | (E00.36) | (1,217.57) | /4 ODE OE |
| | Closing balance | | (522.36) | | (1,035.85 |
| E. | Amalgamation reserve | | | | |
| _ | As per last Balance Sheet | | 2.88 | | 2.88 |
| | , to por last Balance of lost | | 2.00 | | 2.00 |
| F. | Currency Translation Reserve | | | | |
| | As per last Balance Sheet | 423.61 | | (31.65) | |
| | Addition / (Deduction) during the year (Net) | (4.84) | | 455.26 | |
| | | () | 418.77 | | 423.61 |
| | | | 110.77 | | 120.01 |
| G. | Balance in statement of profit and Loss | | | | |
| | As per last Balance Sheet | 4,163.79 | | 3,207.36 | |
| Add: | Profit for the period | 2,614.67 | | 2,670.27 | |
| | | 6,778.46 | | 5,877.63 | |
| less · | Closure of Argentinian Subsidiary | 0.10 | | 0,011.00 | |
| _000 . | Appropriations | 0.10 | | | |
| | Interim dividend - equity | 1,247.03 | | 732.81 | |
| | | 1,241.00 | | 732.61 440.04 | |
| | Proposed dividend - equity | - | | | |
| | Tax on dividend | 202.30 | | 189.48 | |
| | Transfer to general reserve | <u>-</u> | F 000 00 | 351.51 | 4 400 =0 |
| | | | 5,329.03 | | 4,163.79 |
| | | Total | 11,297.48 | | 9,575.11 |
| | | IUGI | 11,231.40 | | <i>3</i> ,3 <i>1</i> 3. 1 1 |

5. Deferred Tax Liabilities

| | As at 30th September 2012 | (Rs. Million) As at 31st December 2011 |
|--|------------------------------|--|
| a. Deferred Tax Assets: | | |
| i Provision for doubtful debts and advances | 10.89 | 8.82 |
| ii. Depreciation | 8.81 | 7.16 |
| iii. Employee Benefits | 140.13 | 130.53 |
| iv. Net Operating losses carried forward | - | 7.06 |
| v. Provision Others (Refer Note No. 29) | 22.83 | 37.39 |
| vi. Others | 5.56 | 3.57 |
| Total | 188.22 | 194.53 |
| b. Deferred Tax Liabilities: | | |
| i. Depreciation | 82.24 | 24.03 |
| ii. Deferred Cancellation loss relating to roll-over | 117.52 | 17.07 |
| Less: Deferred Tax Asset | | |
| i. Employee Benefits | 58.35 | 8.47 |
| ii. Provision Others (Refer note no. 29) | 22.27 | |
| iii. Provision for doubtful debts and advances | 0.72 | 0.22 |
| Total | 118.42 | 32.41 |

Other Long Term Liabilities

| | As at 30th September 2012 | (Rs. Million) As at 31st December 2011 |
|--|------------------------------|--|
| Other liabilities | | |
| a. Deposit received for leased premises | 9.37 | 9.19 |
| b. For expenses | 6.50 | - |
| c. Capital creditors | 12.60 | - |
| d. Liability for mark to market losses on derivative contracts | 26.34 | 113.97 |
| Total | 54.81 | 123.16 |
| | | |

7. Long Term Provisions

| | As at 30th September 2012 | (Rs. Million) As at 31st December 2011 |
|---------------------------------|------------------------------|--|
| Provision for employee benefits | 253.83 | 201.71 |
| Total | 253.83 | 201.71 |

8. Other Current Liabilities

| | As at 30th September 2012 | (Rs. Million) As at 31st December 2011 |
|--|------------------------------|--|
| a. Unearned revenues | 49.43 | 134.59 |
| b. Equity share application money refundable | - | 0.29 |
| c. Unclaimed dividend * | 40.55 | 28.89 |
| d. Other payables | | |
| i. Employee related liability | 506.58 | 494.28 |
| ii. Statutory liabilities | 221.47 | 217.74 |
| iii. Deposit received for leased premises | 19.32 | 19.32 |
| iv. Capital creditors | 155.01 | 180.72 |
| v. Liability for mark to market losses on derivative contracts | - | 766.73 |
| vi. For Expenses | 427.61 | 386.58 |
| Total | 1,419.97 | 2,229.14 |
| * This figure does not include any amount due and outstanding to credited to Investor Education and Protection Fund. | be | |

9. Short Term Provisions

| | As at 30th September 2012 | (Rs. Million) As at 31st December 2011 |
|--|------------------------------|--|
| a. Provision for employe benefits | 326.56 | 293.11 |
| b. Provision others i. Proposed dividend | 355.61 | 440.04 |
| ii. Tax on proposed dividend | 57.69 | 71.39 |
| iii. Others (Refer Note 29) | 253.64 | 346.19 |
| iv. Provision for tax (net of advance tax) | 102.69 | 87.18 |
| Total | 1,096.19 | 1,237.91 |
| Total | 1,096.19 | 1,237.9 |

10. Fixed Assets

(Rs Million)

| | | GROSS BLOCK | | DEPRECIATION / AMORTIZATION / IMPAIRMENT | | | AIRMENT | NET B | LOCK | | |
|----------|--|-------------|------------|--|------------|------------|---------|--------------|------------|------------|------------|
| SR. | PARTICULARS | As at | ADDITTIONS | DEDUCTIONS / | As at | As at | FOR THE | DEDUCTIONS / | As at | As at | As at |
| NO. | | 01.01.2012 | | ADJUSTMENTS | 30.09.2012 | 01.01.2012 | PERIOD | ADJUSTMENTS | 30.09.2012 | 30.09.2012 | 31.12.2011 |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| Α | TANGIBLE ASSETS | | | | | | | | | | |
| ١. | | | | | | | | | | | 0.45 |
| 1 | Land - Freehold | 0.15 | - | - | 0.15 | | - | - | | 0.15 | 0.15 |
| | Land - Leasehold (Refer Note 1) | 362.14 | - | - | 362.14 | 18.13 | 2.82 | (80.0) | 21.03 | 341.11 | 344.01 |
| 2 | Building | 1,614.00 | 121.41 | - | 1,735.41 | 83.21 | 18.64 | 0.10 | 101.75 | 1,633.66 | 1,530.79 |
| 3 | Plant and Machinery (Refer Note 2) | 1,163.66 | 154.24 | (0.12) | 1,318.02 | 891.28 | 82.53 | 0.20 | 973.61 | 344.41 | 272.38 |
| 4 | Office Equipment & AC | 470.04 | 87.31 | 0.41 | 556.94 | 238.81 | 62.65 | 0.49 | 300.97 | 255.97 | 231.23 |
| 5 | Furniture and Fixtures | 454.23 | 83.42 | (2.38) | 540.03 | 294.52 | 33.16 | (2.37) | 330.05 | 209.98 | 159.71 |
| 6 | Improvements to Leasehold Premises | 26.10 | 19.45 | 1.26 | 44.29 | 24.26 | 3.17 | 1.25 | 26.18 | 18.11 | 1.84 |
| 7 | Vehicles | 35.73 | 1.71 | 1.98 | 35.46 | 30.69 | 1.50 | 1.46 | 30.73 | 4.73 | 5.04 |
| | Total - Tangible Assets | 4,126.05 | 467.54 | 1.15 | 4,592.44 | 1,580.90 | 204.47 | 1.05 | 1,784.32 | 2,808.12 | 2,545.15 |
| | Previous year | 3,340.87 | 857.62 | 72.44 | 4,126.05 | 1,431.52 | 223.64 | 74.26 | 1,580.90 | 2,545.15 | |
| | N. T. A. S. D. T. A. G. S. T. C. | | | | | | | | | | |
| В | INTANGIBLE ASSETS | | | | | | | | | | |
| 1 | Softw ares | 165.53 | 78.90 | 25.72 | 218.71 | 116.30 | 30.25 | 25.70 | 120.85 | 97.86 | 49.23 |
| 2 | Goodwill on Consolidation | 1,377.39 | - | 6.47 | 1,370.92 | - | | - | - | 1,370.92 | 1,377.39 |
| | Total - Intangible Assets | 1,542.92 | 78.90 | 32.19 | 1,589.63 | 116.30 | 30.25 | 25.70 | 120.85 | 1,468.78 | 1,426.62 |
| | Previous year | 1,288.07 | 32.30 | (222.55) | 1,542.92 | 87.97 | 23.39 | (4.94) | 116.30 | 1,426.62 | |
| | | | | | | | | | | | |
| _ | CURRENT PERIOD | 5,668.97 | 546.44 | 33.34 | 6,182.07 | 1,697.20 | 234.72 | 26.75 | 1,905.17 | 4,276.90 | 3,971.77 |
| <u> </u> | PREVIOUS YEAR | 4,628.94 | 889.92 | (150.11) | 5,668.97 | 1,519.49 | 247.03 | 69.32 | 1,697.20 | 3,971.77 | - |
| _ | CAPITAL WORK IN PROGRESS | | | | | | | | | 700.07 | 700.07 |
| C | | | | | | | | | | 792.67 | 798.67 |
| <u> </u> | ((In respect of buildings under construction | n) | | | | | | | | | |
| 1 | TOTAL | | | | | | | | | 5,069.57 | 4,770.44 |

Notes:

3 Exchange difference (Net) on account of translation of fixed assets into INR included under deductions is as follows:

| Particulars | Gross Block | Depreciation | |
|------------------------------------|-------------|--------------|--|
| Goodwill On Consolidation | 6.47 | - | |
| | | | |
| TANGIBLE ASSETS | | | |
| Plant and Machinery | 1.99 | 1.62 | |
| Office Equipment & AC | 0.31 | 0.21 | |
| Furniture and Fixtures | 1.96 | 0.91 | |
| Improvements to Leasehold Premises | 1.41 | 1.42 | |
| Vehicles | 0.01 | 0.01 | |
| hat a walled a discount | | | |
| Intangible Assets | | | |
| Computer Softw ares | 0.15 | 0.16 | |
| Current Period | 12.30 | 4.33 | |
| Previous year | 248.33 | 26.71 | |

¹ Includes Rs. 285.32 Million and Rs. 16.36 Million (Previous Year Rs. 14.10 Million) being lease premium and accumulated amortization in respect of leasehold land alloted to the Company at Pune and Nagpur for which final lease agreement is being executed.

² Plant and machinery includes Computer systems.

11. Non Current Investments

| | As at 30th September 2012 | (Rs. Million) As at 31st December 2011 |
|--|------------------------------|--|
| Trade investments (unquoted) (at cost) - in others 454,636 (Previous year Nil) equity shares of Rs. 10/- each full | v | |
| paid in Beta Wind Farm PvtLtd. | 8.64 | _ |
| Total | 8.64 | - |
| Aggregate value of unquoted investments | 8.64 | - |

12. Long Term Loans and Advances (Unsecured)

| | | As at 30th September 2012 | | (Rs. Million) As at 31st December 2011 |
|--|--------|------------------------------|--------|--|
| a. Considered good | | | | |
| i. Capital Advances | 12.78 | | 14.71 | |
| ii. Security Deposits | 84.61 | | 69.28 | |
| iii. Advance Income Tax (net of provision for tax) | 173.43 | | 161.68 | |
| iv. Advance Fringe Benefit Tax (net of provision | | | | |
| for tax) | 4.84 | | 4.85 | |
| v. MAT Credit Entitlement | 698.82 | | 539.66 | |
| vii. Other Loans and advances | 49.83 | _ | 17.62 | _ |
| | | 1,024.31 | | 807.80 |
| Total | | 1,024.31 | | 807.80 |
| | | | | |

13. Other Non Current Assets

| | As at 30th September 2012 | (Rs. Million) As at 31st December 2011 |
|--|------------------------------|--|
| a. Interest accrued on deposits | 1.20 | 1.25 |
| b. Unbilled services | 25.28 | 106.85 |
| c. Non current bank balances | | |
| i. Restricted bank balances | 152.06 | 150.48 |
| ii Bank deposit accounts with more than 12 | | |
| months maturity from the date of balance sheet | - | 457.50 |
| Total | 178.54 | 716.08 |
| | | |

14. Current Investments

| | As at 30th September 2012 | (Rs. Million) As at 31st December 2011 |
|---|------------------------------|--|
| Non Trade Investments (Unquoted) (At cost or fair value which | chever is lower) | |
| Investments in Mutual funds | 1,118.35 | 228.77 |
| Total | 1,118.35 | 228.77 |
| i. Aggregate value of unquoted investments. | 1,118.35 | 228.77 |

15. Trade Receivables (Unsecured)

| | | As at 30th September 2012 | | (Rs. Million) As at 31st December 2011 |
|---|----------|------------------------------|----------|--|
| a. Over six months from the due date of payment | | | | |
| Considered good | - | | - | |
| Considered doubtful | 27.06 | | 24.81 | |
| _ | 27.06 | • | 24.81 | - |
| Less: Provision for doubtful accounts | 27.06 | - | 24.81 | - |
| b. Others | | | | |
| Considered good | 2,960.19 | | 2,992.99 | |
| Considered doubtful | 12.65 | | 8.58 | |
| - | 2,972.84 | • | 3,001.57 | =" |
| Less: Provision for doubtful accounts | 12.65 | | 8.58 | |
| _ | | 2,960.19 | | 2,992.99 |
| Total | | 2,960.19 | | 2,992.99 |

16. Cash and Cash Equivalents

| | | - | As at 30th September 2012 | | (Rs. Million) As at 31st December 2011 |
|--------------------------------|--|---|------------------------------|--|--|
| i. ii. iii. | lances with banks In current accounts Cash in hand Remittance in transit Bank deposits accounts with less than 3 months maturity | 624.26 0.08 0.96 284.54 | 909.84 | 487.31 0.07 - 254.26 | 741.64 |
| i. ii. iii. iv. v. | Earmarked balances with banks Unclaimed dividend account Margin money Guarantees Bank deposit accounts with more than 12 months original maturity Bank deposit accounts with more than 3 and less than 12 months original maturity | 104.95 40.67 6.44 - 1,757.50 97.00 | 2,006.56 | 107.92 29.37 13.19 0.75 3,278.75 205.57 | - 3,635.55 4,377.19 |
| i. | Bank balances reclassified as non current assets Restricted bank balances Bank deposit accounts with more than 12 months maturity from the date of balance sheet | (152.06) | (152.06) | (150.48) (457.50) | (607.98) |
| | Total | - | 2,764.34 | | 3,769.21 |

17. Short Term Loans and Advances (Unsecured)

| | | As at 30th September 2012 | | (Rs. Million) As at 31st December 2011 |
|---|--------|------------------------------|--------|--|
| a. Considered good | 22.22 | | 101.10 | |
| i. Security deposits | 68.32 | | 131.13 | |
| ii. Advance income tax (net of provision for | 00.00 | | 00.00 | |
| tax) iii. Receivable on account of mark to market | 26.32 | | 26.66 | |
| gains on derivative contracts | 235.45 | | _ | |
| iv MAT Credit Entitlement | 200.40 | | _ | |
| v. Other loans and advances | 390.13 | | 321.53 | |
| | | 720.22 | | 479.32 |
| b. Considered doubtful | | | | |
| Other loans and advances | 31.23 | | 38.01 | |
| Less : Provision for doubtful deposits / advances | 31.23 | | 38.01 | |
| | | | | |
| Total | | 720.22 | | 479.32 |
| | : | | | |

18. Other Current Assets

| | As at 30th September 2012 | (Rs. Million) As at 31st December 2011 |
|--|------------------------------|--|
| a. Interest accrued on deposits b. Unbilled services | 190.87 1,144.76 | 159.16 406.75 |
| Total | 1,335.63 | 565.91 |

19. Other Income

| | | | | | (Rs. Million) |
|----|---|----------------|----------------|---------------|-------------------|
| | | For the qua | arter ended | For the ni | ne month ended |
| | | 30th Sept 2012 | 30th Sept 2011 | 30th Sept 201 | 12 30th Sept 2011 |
| | | | | | |
| a. | Dividend from current investments | 11.66 | 14.45 | 34. | 13 67.32 |
| b. | Loss on sale of current investments (net) | 0.01 | (0.05) | 0.0 | 01 (0.39) |
| C. | Interest income | 64.45 | 95.39 | 233. | 52 226.53 |
| d. | Profit on sale of fixed assets (net) | 0.22 | - | 0.4 | 45 0.03 |
| e. | Rental income | 17.95 | 14.59 | 52.9 | 95 39.46 |
| f. | Miscellaneous income | 8.12 | 9.36 | 14.3 | 37 12.41 |
| | | | | | |
| | Total | 102.41 | 133.74 | 335.4 | 43 345.36 |
| | | | | | |

20. Software and Development Expenses

| | | | | (Rs. Million) |
|---|----------------|----------------|----------------|----------------|
| | For the qua | arter ended | For the nine i | month ended |
| | 30th Sept 2012 | 30th Sept 2011 | 30th Sept 2012 | 30th Sept 2011 |
| a. Consultant travel and related expenses | 224.25 | 185.66 | 670.98 | 553.91 |
| b. Software expenses* | 534.02 | 286.86 | 1,495.78 | 915.89 |
| - | | | | |
| Total | 758.27 | 472.52 | 2,166.76 | 1,469.80 |
| | | | | |
| * Includes subcontracting charges | 438.12 | 230.99 | 1,246.03 | 732.63 |

21. Employee Benefits Expenses

| For the qua | arter ended | For the nine m | (Rs. Million) |
|-------------|---------------------------------------|---|---|
| | | 30th Sept 2012 | 30th Sept 2011 |
| 2,450.77 | 1,864.48 | 6,891.81 | 5,214.57 |
| 256.77 | 216.04 | 732.81 | 603.06 |
| 63.53 | 44.67 | 157.48 | 113.79 |
| (0.23) | 0.48 | 0.53 | 2.09 |
| 2,770.84 | 2,125.67 | 7,782.63 | 5,933.51 |
| | 2,450.77 256.77 63.53 (0.23) | 256.77 216.04 63.53 44.67 (0.23) 0.48 | 30th Sept 2012 30th Sept 2011 2,450.77 1,864.48 6,891.81 256.77 216.04 732.81 63.53 44.67 157.48 (0.23) 0.48 0.53 |

22. Operations and Other Expenses

| | | | | | (Rs. Million) |
|----|---|-----------------------|----------------|----------------|----------------|
| | | For the quarter ended | | For the nine r | |
| | | 30th Sept 2012 | 30th Sept 2011 | 30th Sept 2012 | 30th Sept 2011 |
| a. | Rent | 52.15 | 62.17 | 151.99 | 206.04 |
| b. | Rates and taxes | 6.41 | 4.40 | 22.52 | 11.66 |
| C. | Travelling and conveyance expenses | 122.07 | 85.06 | 345.43 | 255.34 |
| d | Electricity charges | 44.72 | 37.48 | 131.83 | 104.84 |
| e. | Communication expenses | 42.56 | 42.57 | 123.42 | 114.47 |
| f. | Repairs and maintenance | 38.68 | 26.11 | 91.94 | 69.78 |
| g. | Printing and stationery | 5.24 | 5.18 | 17.26 | 16.84 |
| h. | Auditors remuneration | 6.19 | 4.70 | 16.84 | 13.32 |
| i. | Legal and professional fees | 26.32 | 31.49 | 72.01 | 88.74 |
| j. | Advertisement and publicity | 4.55 | 4.53 | 22.10 | 16.77 |
| k. | Seminar and conference expenses | 22.88 | 15.57 | 72.12 | 48.70 |
| l. | Bank and other charges | 2.36 | 2.02 | 7.06 | 4.93 |
| m. | Directors' sitting fees | 0.54 | 0.53 | 1.62 | 2.31 |
| n. | Insurance premium | 9.53 | 9.41 | 26.53 | 21.43 |
| 0. | Loss on sale of fixed assets (net) | - | 0.01 | - | 0.51 |
| p. | Donation | 0.16 | 0.07 | 0.33 | 0.16 |
| q. | Fixed assets written off | 1.02 | - | 1.02 | - |
| r. | Debts and advances written off (Net of | | | | |
| | recoveries) * | 6.59 | 0.09 | 8.64 | 4.15 |
| S. | Provision for doubtful accounts (Net of write | | | | |
| | back) ** | (1.41) | (12.70) | (0.19) | 5.65 |
| t. | Staff recruitment expenses | 15.61 | 21.06 | 47.92 | 44.71 |
| u. | Service charges | 26.81 | 20.10 | 76.74 | 59.54 |
| ٧. | Miscellaneous expenses | 22.91 | 24.76 | 69.72 | 63.04 |
| | Note: Miscellaneous expenses includes star registrar and share transfer expenses, memi carriage and forwarding, board meeting exp | pership and subscrip | otion, | | |
| | Total | 455.89 | 384.61 | 1,306.85 | 1,152.93 |
| | * Net of recoveries Rs. | 0.07 | 0.04 | 0.07 | 0.04 |
| | ** Net of write backs Rs. | 7.15 | 19.19 | 46.04 | 25.63 |

23. Finance Costs

| | | | (Rs. Million) |
|----------------|-------------------------------|----------------|--|
| For the qua | irter ended | For the nine m | onth ended |
| 30th Sept 2012 | 30th Sept 2011 | 30th Sept 2012 | 30th Sept 2011 |
| 0.30 | 0.22 | 1.31 | 0.87 |
| - | 3.18 | - | 8.74 |
| 0.00 | 0.40 | | 0.04 |
| 0.30 | 3.40 | 1.31 | 9.61 |
| | 30th Sept 2012 0.30 | - 3.18 | 30th Sept 2012 0.30 0.22 - 3.18 - 30th Sept 2012 |

Period from 1st January 2012 to 30th September 2012

24. Contingent Liabilities in respect of

- a) Claims not acknowledged as debt to Rs. 28.14 Million (December 31, 2011 Rs 28.14 Million).
- b) Income Taxes
 - i. The Income tax assessment of the Company for Assessment year 2008-09 was completed during the year ended 31st December 2011 and demand aggregating to Rs 37.81 Million (December 31, 2011 Rs 37.81 Million) was made on the Company, mainly on account of disallowance of foreign exchange loss as business expenses. The Company has filed an appeal against such order with the Appellate authority and is hopeful of getting a favourable decision. Accordingly, no provision is considered necessary at this stage.
 - ii. In case of a Subsidiary Company Income tax of Rs 1.43 Million (December 31, 2011 Rs 1.43 Million) for Assessment year 2008-09, disputed in appeal and pending decision. Subsidiary Company is hopeful of getting a favourable decision.
- 25. a) Current income tax expense comprises of taxes on income from operations in India and foreign jurisdictions. In respect of certain entities in the group, where the income tax year is different from the accounting year, provision for current tax is made on the basis of income for the respective accounting year, which will be adjusted considering the total assessable income for the tax year. Tax expense relating to overseas operation is determined in accordance with the tax laws applicable in countries where such operations are domiciled.
 - b) Considering the future profitability and taxable positions in the subsequent years, the Company has recognised the `MAT Credit entitlement' as an asset by crediting the profit and loss account for an equivalent amount and disclosed under 'Loans and advances' (Note 12) in accordance with the Guidance Note on "Accounting for credit available in respect of Minimum Alternate Tax under the Income Tax Act, 1961" issued by ICAI.

26. Related party disclosures

Names of related parties and description of relationship:

Key Management Personnel

Mr. Atul K. Nishar - Chairman

Mr. P. R. Chandrasekar - Vice Chairman and Chief Executive Officer

Dr. (Mrs) Alka A Nishar – Director (upto 27-07-2011)

Mr R. V. Ramanan - Executive Director and President Global Delivery

Mr Ramanan Seshadri - Whole Time Director

Mr Yogendra Shah – Whole Time Director (Hexaware Technologies Asia Pacific Pte Ltd) (upto 13-04-2011)

Mr. R U Srinivas – President and Executive Director (Caliber Point Business Solutions Ltd)

Mr Rajiv Pant – President North America (Hexaware Technologies Inc) (w.e.f. 18-01-2011)

Others (entities in which key management personnel have control and/or significant influence)

Hexaware Technologies Employee Stock Option Trust Ms. Priyanka Atul Nishar – Relative of key management personnel

Receiving of Services

| • | Remuneration | No.of Stock Options Outstanding | | |
|---------------------------|----------------------|------------------------------------|----------------------|--|
| | Quarter Ended 30th | Nine months Ended | As on 30th September | |
| | Sptember 2012 (30th | 30th September | 2012 (31st December | |
| | September 2011) | 2012 (30th | 2011) | |
| | | September 2011) | | |
| | 3.12 | 9.41 | • | |
| Mr. Atul K. Nishar | (2.65) | (8.03) | (-) | |
| | 18.66 | 56.77 | 1,019,978 | |
| Mr P R Chandrasekar | (15.42) | (45.31) | (1,925,262) | |
| | 2.35 | 24.48 | 388,822 | |
| Mr R V Ramanan | (10.66) | (17.29) | (517,606) | |
| | 2.52 | 6.76 | • | |
| Dr. (Mrs.) Alka A. Nishar | (14.21) | (14.21) | (-) | |
| | - | - | - | |
| Mr Yogendra Shah | - | (10.78) | (-) | |
| | 2.37 | 8.06 | 60,000 | |
| Mr R U Srinivas | (2.30) | (10.03) | (60,000) | |
| | 7.22 | 33.56 | 242,536 | |
| Mr Rajiv Pant | (5.94) | (24.84) | (576,338) | |
| | 3.52 | 22.80 | 248,000 | |
| Mr. Ramanan Sheshadri | (3.83) | (20.44) | (298,000) | |
| | - | - | - | |
| Ms. Priyanka Nishar | - | (1.51) | (-) | |

27. Earnings per Share (EPS)

The components of basic and diluted earnings per share were as follows:

| Particulars | Quarter | Ended | Nine Month Ended | | |
|---|-----------------------|-------------|------------------|-------------|--|
| | September 30th Septem | | Septemb | per 30th | |
| | 2012 | 2011 | 2012 | 2011 | |
| Net profit after tax | 840.72 | 647.01 | 2,614.67 | 1,787.78 | |
| Weighted average outstanding equity shares considered for basic EPS (Nos.) | 295,521,684 | 292,932,573 | 295,215,378 | 292,020,564 | |
| Basic Earnings per share : (In Rupees) | 2.84 | 2.21 | 8.86 | 6.12 | |
| Weighted average outstanding equity shares considered for basic EPS (Nos.) | 295,521,684 | 292,932,573 | 295,215,378 | 292,020,564 | |
| Add: Effect of dilutive issue of stock options (including share application money received on exercise of options) (Nos.) | 4,849,305 | 6,305,537 | 5,679,879 | 7,027,559 | |
| Weighted average outstanding equity shares considered for diluted EPS (Nos.) | 300,370,989 | 299,238,110 | 300,895,257 | 299,048,123 | |
| Diluted Earnings per share : (In Rupees) | 2.80 | 2.16 | 8.69 | 5.98 | |

Period from 1st January 2012 to 30th September 2012

28. Derivative Instruments:

- a) The Company has following outstanding derivatives instruments:
 - (i) Forward exchange contracts to Sell US Dollar 220.31 Million and Sell Euro 13.62 Million (December 31, 2011 Sell US Dollar 181.28 million and Sell Euro 9.39 Million and Buy Euro 0.43 Million) are outstanding as of September 30, 2012.
 - (ii) Fair value (net gain) of the derivative instruments identified as cash flow hedges is Rs. 209.11 million (December 31, 2011 net loss of Rs. 880.70 million) as at September 30, 2012.
 - (iii) Net loss of Rs. 522.36 million recognised in Hedging Reserve as of September 30, 2012 is expected to be classified to Statement of Profit and loss over two years.
- **29.** "Provision Others' includes provisions towards expenditure relating to fixed assets and employee benefit obligations on contract acquisition, the outflow for which is expected in the next year.

| | September 30, 2012 | December 31, 2011 |
|--|--------------------|-------------------|
| Opening provision as at1st January 2012 / 1st January 2011 | 346.19 | 374.40 |
| Provision made during the period/ year | 3.72 | 51.22 |
| Repaid /Adjusted during the period/year | 603.55 | 79.43 |
| Closing provision as at 30st September 2012 / 31st December 2011 | 253.64 | 346.19 |

30. Segments:

(Rs. Million)

| Quarter ended September 30, 2012 | | | | | , | rto. Willion |
|---|---|--------------------|---------------|-------------------|-------------|--------------|
| Primary Segment : Business Segments | | | | | | |
| Primary Segment : Business Segments | Travel, Transportation, Hospitality and | Banking and | Insurance and | Manufacturing and | | |
| | Logistics | Financial Services | Healthcare | Services | Others | Total |
| Segment Revenue | 969.16 | 1,560.39 | 727.48 | 1,116.42 | 701.70 | 5,075.15 |
| Segment Nevende | (802.57) | (985.21) | (466.45) | (868.21) | (537.56) | (3,660.00) |
| Segment Results | 223.62 | 282.78 | 146.50 | 315.60 | 121.64 | 1,090.14 |
| Ocginent results | (135.60) | (185.28) | (65.44) | (195.29) | (95.58) | (677.19 |
| | | | | | | 126.72 |
| Less: Unallocable expenses | | | | | | (25.67) |
| Add: Other Income | | | | | | 102.41 |
| Add. Other modifie | | | | | | (133.74) |
| Less: Interest | | | | | | 0.30 |
| | | | | | | (3.40) |
| Profit before tax | | | | | | 1,065.53 |
| | | | | | | (781.86) |
| Less: Provision for tax ation | | | | | | 224.81 |
| | | | | | | (134.85) |
| Profit after tax | | | | | | 840.72 |
| | | | | | | (647.01) |
| Other Information - Segment Assets (Refer | | | | | | |
| Note No. 3) | | | | | | |
| Goodwill | | | | | | 1,370.92 |
| | | | | | | (1,377.39) |
| Secondary Segment – Geographic | | | | | | |
| Segment | North America | Europe | India | Rest of the World | Total | |
| Revenue attributable to location of customers | 3,315.32 | 1,375.90 | 83.37 | 300.56 | 5,075.15 | |
| | (2,369.83) | (1,041.25) | (100.45) | (148.47) | (3,660.00) | |
| Segment assets based on their locations | 3,076.74 | 736.36 | 9,929.11 | 136.47 | 13,878.68 | |
| 9 | (2,763.99) | (722.01) | (9,505.72) | (123.52) | (13,115.24) | |
| Additions to fixed assets (including capital | 33.50 | 2.31 | 504.59 | 0.04 | 540.44 | |
| work in progress) | (9.01) | (2.17) | (723.18) | (-) | (734.36) | |
| Goodwill | 1,250.18 | 120.74 | - | - | 1,370.92 | |
| | (1,256.04) | (121.35) | (-) | (-) | (1,377.39) | |

Period from 1st January 2012 to 30th September 2012

(Rs. Million)

| Nine month ended September 30, 2012 | | | | | | |
|---|--|-----------------------------------|-----------------------------|-------------------------------|-------------|------------------------|
| Primary Segment : Business Segments | | | | | | |
| Primary Segment : Business Segments | Travel, Transportation, Hospitality and Logistics | Banking and Financial Services | Insurance and Healthcare | Manufacturing and Services | Others | Total |
| Segment Revenue | 2,818.59 | 4,058.79 | 2,220.61 | 3,417.72 | 1,943.26 | 14,458.97 |
| Segment Revenue | (2,321.26) | (2,704.52) | (1,229.43) | (2,392.74) | (1,538.33) | (10,186.28) |
| Segment Results | 618.19 | 751.17 | 478.10 | 987.95 | 367.31 | 3,202.72 |
| oeginent results | (287.37) | (443.94) | (160.37) | (486.25) | (252.11) | (1,630.04) |
| | | | | | _ | 302.89 |
| Less: Unallocable expenses | | | | | | (-116.65) |
| Add: Other Income | | | | | _ | 335.43 |
| 7.00. 000 | | | | | | (345.36) |
| Less: Interest | | | | | - | 1.31 |
| | | | | | | (9.61) |
| Profit before tax | | | | | - | 3,233.95 |
| | | | | | | (2,082.44) |
| Less: Provision for tax ation | | | | | - | 619.28 |
| | | | | | | (294.66) |
| Profit after tax | | | | | - | 2,614.67 (1,787.78) |
| Other Information - Segment Assets (Refer Note No. 3) | | | | | | (1,1101110) |
| Goodwill | | | | | _ | 1,370.92 |
| | | | | | | (1,377.39) |
| Secondary Segment – Geographic | | | | | | |
| Segment | North America | Europe | India | Rest of the World | Total | |
| Revenue attributable to location of customers | 9,260.58 | 4,111.73 | 281.92 | 804.74 | 14,458.97 | |
| | (6,692.38) | (2,836.57) | (218.88) | (438.45) | (10,186.28) | |
| Segment assets based on their locations | 3,076.74 | 736.36 | 9,929.11 | 136.48 | 13,878.68 | |
| ū | (2,763.99) | (722.01) | (9,505.72) | (123.52) | (13,115.24) | |
| Additions to fixed assets (including capital | 33.50 | 2.31 | 504.59 | 0.04 | 540.44 | |
| work in progress) | (9.01) | (2.17) | (723.18) | (-) | (734.36) | |
| Goodwill | 1,250.18 | 120.74 | - | - | 1,370.92 | |
| | (1,256.04) | (121.35) | (-) | (-) | (1,377.39) | |

Notes:

- 1. The Company has identified business segment as the primary segment. Segments have been identified taking into account the services offered to customers globally operating in different industry segments, differing risks and returns, the organizational structure and the internal reporting system. The Company has realigned its industry segments and has disclosed Insurance and Healthcare as a separate segment and accordingly the figures for the previous period have been regrouped to conform to the current period.
- Revenues and expenses directly attributable to segments are reported under each reportable segment. Common expenses which are not directly identifiable to each reporting segment have been allocated to each reporting segment on the basis of associated revenues of the segment. All other expenses which are not attributable or allocable to segments have been disclosed as unallocable expenses.
- Assets and liabilities contracted have not been identified to any of the reportable business segments as the assets are used interchangeably between segments and it is not practicable to reasonably allocate the liabilities to individual segments. Accordingly, no disclosure relating to segment assets and segment liabilities are made.
- 4. Figures in brackets have been given for the period ended September 30, 2011 for statement of profit and loss and as at December 31, 2011 for the Balance Sheet.

31. The Company has prepared the financial statements following Revised Schedule VI for the first time during the year. This has significantly impacted the disclosure and presentation made in the financial statements. Previous period's figures have been regrouped / reclassified wherever necessary to correspond with the current period's classification / disclosure.

In terms of our attached report of even date

For Deloitte Haskins & Sells

For and on behalf of the Board

Chartered Accountants

sd/sd/sd/-

R. D. Kamat Shailesh Haribhakti R.V. Ramanan

Partner (Executive Director and President Global delivery) (Director)

Place: Mumbai

Date: 1st November, 2012