## DISCLOSURES IN COMPLIANCE WITH REGULATION 14 OF SECURITIES AND EXCHANGE BOARD OF INDIA (SHARE BASED EMPLOYEE BENEFITS) REGULATIONS, 2014 AND RULE 12 OF COMPANIES (SHARE CAPITAL AND DEBENTURES) RULES, 2014 ARE SET OUT BELOW: No. Name of the Scheme ESOP 2007 **ESOP 2008 ESOP 2015** Total No. of Options/ RSU's approved under the Plan 5,720,839 options/ RSU's 10,765,025 options/ RSU's 2 13,042,992 options 3 Shareholders Approval Date 11th September 2007 30th June 2008 7th May 2015 4 Maximum term of options granted 7 years 7 years 15 years Primary Primary Source of Shares Primary Method of settlement **Equity Settled Equity Settled Equity Settled** 6 Vesting Requirements Performance Options/ RSU's: Vesting 25% on each successive anniversary of Vesting 25% on each successive anniversary of The options/ RSU's s shall vest so long as an employee the grant date or as per the discretion of the the grant date or as per the discretion of the continues to be in the employment of the Company or the Subsidiary Company as the case may be. The Committee except in case of grants to directors. Committee. vesting is 50% on each successive anniversary of Performance Options/ RSU's: Nomination and Remuneration Committee may, at its grant date and in case of special performance Vesting 25% on each successive anniversary of discretion, lay down certain performance metrics on linked 1% stock options vesting is 50% on each the grant date on achieving specified the achievement / non-achievement of which such successive anniversary on achieving specified performance targets or as per the discretion of Options/ RSU's would vest, subject to the minimum performance targets. the Committee vesting period of 1 year & maximum of 8 years from the date of grant of options/ RSU's. Performance Options: Vesting 25% on each successive anniversary of the grant date on achieving specified performance targets or as per the discretion of the committee Weighted Average Weighted Average Weighted Average Number and weighted average exercise prices of stock options for Number of Number of Number of options/ (RSU's) Exercise Price (Rs.) ach of the following groups of options options/ (RSU's) Exercise Price (Rs.) options/ (RSU's) Exercise Price (Rs.) Outstanding at the beginning of the year 179,250 66.07 2,904,239 2.00 6,583,746 2.00 Granted during the year 613,725 2.00 Forfeited / lapsed during the year 128.250 65.67 186.670 2.00 721.484 2.00 Exercised during the year 51.000 67.07 231.214 2.00 275.018 2.00 Outstanding at the end of the year and 2 486 355 2 00 6 200 969 2 00 Exercisable at the end of the year 51,150 2.00 503,191 2.00 Number of options vested during the year 36,270 355,081 Total number of shares arising as a result of exercise 51,000 231,214 275,018 Money realised by exercise of options (Rs. In Mn) 0.46 0.55 3.42 Employee wise details of options/ RSU's granted to -Nil Following senior management personel are granted at Senior managerial personnel; Nil an exercise price of Rs.2/-R Srikrishna, CEO 109,739 Milan Bhatt, Sr. Vice 60.000 President Sandeep Dhar, President 300.000 Vikash Kumar Jain, Chief 40.000 Financial Officer Following employees are granted at an exercise price - Employees holding 5% or more of the total number Nil Nil of Rs.2/of options/ RSU's granted during the year R Srikrishna, CEO 109,739 Anurag Gupta, Sr. Vice 79.986 President Milan Bhatt, Sr. Vice 60.000 President 300,000 Sandeep Dhar, President Vikash Kumar Jain, Chief 40,000 inancial Office Identified employees who were granted options/ RSU's, during anyone year equal to or exceeding 1% of the Nil Nil Nil issued capital (excluding outstanding options/ RSU's of the Company at the time of grant. 10 For stock options/ RSU's outstanding at the end of the year, the Details for 2008 & 2015 Scheme: period, the range of exercise prices and weighted average Weighted average remaining contractual life (vesting period + exercise period). If the Price range Rs. Nos remaining life range of the exercise prices is wide, the outstanding options/ RSU's (months) should be divided into ranges that are meaningful for assessing the 2 8,687,324 30 number and timing of additional shares that may be issued and cash that may be received upon exercise of those options/ RSU's Total 8,687,324 Method used for accounting of the employee share-based During the year, Company has recognised stock option compensation cost of Rs. 373.74 million in the statement of profit and loss using fair value method 11 payment plans Diluted EPS in accordance with Ind AS 33 12 Consolidated - Rs. 19.31 Standalone - Rs. 14.99 For stock options/RSU's granted during the year, the weighted Rs. 413.44/average fair value of those options at the grant date and information on how the fair value was measured including the following - Option pricing model used Black Scholes Option Pricing Model Inputs to that model including 448.57 weighted average share price (Rs) exercise price (Rs) 2.00 33.60% - 38.00% expected volatility - option life (comprising vesting period+ exercise 2.50 - 5.85 years period) - expected dividends 1.59% - 2.25%

- risk-free interest rate

7.09% - 8.28%

DISCLOSURES IN COMPLIANCE WITH REGULATION 14 OF SECURITIES AND EXCHANGE BOARD OF INDIA (SHARE BASED EMPLOYEE BENEFITS) REGULATIONS, 2014 AND RULE 12 OF COMPANIES (SHARE CAPITAL AND DEBENTURES) RULES, 2014 ARE SET OUT BELOW:		
Sr.	Description	·
No.	·	
	- any other inputs to the model including the	
	method used and the assumptions made to	NA NA
	incorporate the effects of expected early exercise.	
	- Determination of expected volatility, including	
	explanation to the extent expected volatility was	The expected volatility is determined based on historical volatility during a period equivalent to the expected term of RSU granted.
	based on historical volatility.	
	- Any other features of the option grant were	
	incorporated into the measurement of the fair	NA NA
	value, such as market conditions	
14	For other instruments granted during the year (i.e., other than stock	
	options) -	
	- Number and weighted average fair value of those	
	instruments at the grant date	
	- Fair Value determination in case -	
	(a) fair value not measured on the basis of an	No other instruments were granted during the year
	observable market price	
	(b) whether and how expected dividends were	
	incorporated	
	(c) whether and how any other features were	
	incorporated	
15	For employee share-based payment plans that were	
	modified / varied during the period -	
	- Explanation of those modifications/ variations	
	- Incremental fair value granted (as a result of those	
	modifications/ variations)	During the year, the Company has modified the vesting period for the certain RSU's holders. However, the modification did not have material impact.
	- Information on how those incremental fair value granted	
	was measured, consistently with the requirements set	
	out in point 7 of SEBI (Share based employee benefits)	
	Regulations, 2014.	